

# 2018 FLORIDA INTERNATIONAL BUSINESS HIGHLIGHTS

Merchandise Trade | Florida-Origin Exports | Foreign Direct Investment  
Infotech and Services Exports | Exports by MSA

May 2019



International Trade & Development  
201 Alhambra Circle, Suite 610  
Coral Gables, Florida 33134  
Tel: 305.808.3660

[www.enterpriseflorida.com](http://www.enterpriseflorida.com)

## Table of Contents

Page 2.	Florida International Trade & Services Overview
Page 3.	Florida's Export Sector
Page 4.	Impact on Employment & Wages
Page 5.	Merchandise Trade <ul style="list-style-type: none"><li>• Total Merchandise Trade</li><li>• Merchandise Exports</li><li>• Merchandise Imports</li><li>• Total Merchandise Trade by World Region</li></ul>
Page 9.	Florida-Origin Exports <ul style="list-style-type: none"><li>• Florida-Origin Exports by World Region</li></ul>
Page 11.	Florida Manufactured Exports
Page 12.	Florida Metropolitan Statistical Area (MSA) Exports
Page 13.	Information Technology Exports of Products and Services
Page 14.	Services Exports
Page 16.	Foreign Direct Investment (FDI) <ul style="list-style-type: none"><li>• Employment at Majority Foreign-Owned Companies</li><li>• Employment and Value of Gross Property, Plant, &amp; Equipment at All Florida Foreign-Owned Affiliates</li><li>• First-Year Expenditures by Foreign Direct Investors</li><li>• Impact on Jobs and Wages</li></ul>
Page 19.	Sources
Pages 21 – 40.	Rankings of Florida's Top 50 Trade Partners and Commodities

## Florida International Trade & Services Overview

With two-way merchandise trade of \$153.5 billion, combined with services exports of \$43.3 billion and the value of foreign direct investment (FDI) exceeding \$78 billion, international business continued to be one of the state’s strongest sectors in 2018, even with the economic challenges that affected global commerce.

- Total merchandise trade (exports plus imports) gained four percent (4.0%) last year, growing to \$153.5 billion, the highest level since 2014. Merchandise exports (goods that are shipped from and through Florida) added 4.7 percent to \$73.5 billion while imports gained 3.3 percent to \$80.0 billion.
- Ranking eighth (8th) in the U.S., Florida-origin exports to the world increased by 4.2 percent to \$57.2 billion in 2018. U.S. growth in exports was 7.6 percent, while 7th-ranked Michigan (\$57.9 billion in exports) lost 3.2 percent, leaving an opportunity for Florida to surpass them again in 2019.
- Florida’s services exports, which primarily consist of travel/tourism and transportation activities, were valued at \$43.3 billion and ranked fourth (4th) in the U.S. in 2017.
- Employment at majority foreign-owned firms reached a high of 348,800 in 2016, an increase of 17,600 jobs, or 5.3 percent over 2015. Florida maintained its FDI-employment ranking as first (1st) in the Southeast and fourth (4th) in the U.S.
- Gross property, plant, and equipment attributable to foreign direct investment was valued at \$78.3 billion in 2016, a 22 percent increase over 2015.

International Trade & Services Overview			
	Value in \$U.S. Billions	% Change Vs. Previous Year	U.S. Rank
Total Trade with the World (2018)	\$153.5	4.0%	N/A*
Merchandise Exports (2018)	\$73.5	4.7%	N/A*
Merchandise Imports (2018)	\$80.0	3.3%	N/A*
Florida-Origin Exports (2018)	\$57.2	4.2%	8th
Services Exports (2017)	\$43.3	4.1%	4th

Foreign Direct Investment (FDI) Overview			
	Value	% Change Vs. Previous Year	U.S. Rank
FDI Employment (2016)	348,800	5.3%	1st in Southeast 4th in the U.S.
Gross Plant, Property & Equipment (2015)	\$78.3 Billion	22.0%	2nd in Southeast 7th in the U.S.
First-Year FDI Expenditures (2017)	\$6.9 Billion	-34.9%	2nd in Southeast 10th in the U.S.

*\* Merchandise trade figures cannot be ranked by state. While Florida consists of two U.S. Customs Districts that comprise the entire state, other Customs Districts overlap into multiple states, making comparisons impractical.*

## Florida's Export Sector

- More than 58,000 Florida companies export, accounting for 20 percent of all U.S. exporters in 2016 – the second highest state in the U.S. after California.

	Number of Exporters	% of U.S.
California	72,665	25.3%
<b>Florida</b>	<b>58,104</b>	<b>20.2%</b>
Texas	39,482	13.7%
New York	36,739	12.8%
Illinois	22,551	7.8%
New Jersey	20,281	7.1%
Ohio	15,729	5.5%
Pennsylvania	15,015	5.2%
Michigan	14,446	5.0%
Georgia	14,068	4.9%

- Ninety-six percent (96%) of Florida exporters are small or medium-sized enterprises (SMEs) with 500 or fewer employees.
- These small and medium-sized companies accounted for 62.7 percent of Florida exports in 2015. This is the second-highest figure among the 50 states, and much higher than the U.S. average of 33 percent.

## Impact on Employment & Wages

- According to The Business Roundtable:
  - International trade – including exports of goods and services plus imports – supports 2.4 million Florida jobs.
  - More than one in five Florida jobs were supported by international trade in 2017 and trade-related jobs grew three times faster than total employment in the state between 1992 and 2017.
- A study published by the International Trade Administration (ITA) in 2014 on weekly earnings of U.S. manufacturing and services industry employees estimates that:
  - Nationally, earnings in export-intensive *manufacturing* industries are 16.3 percent higher on average than industries where exports were ten percent or less of their total shipments.
  - Blue-collar workers in export-intensive *manufacturing* firms earn a 19 percent wage premium compared to the average manufacturing salary.
  - White-collar workers in management and professional occupations in export-intensive *manufacturing* companies earn a 9.9 percent wage premium.
  - Export-intensive *services* industry workers also earn an additional 15.5 percent more on average than comparable workers in non-export intensive services sectors.
  - The earnings premium for *all* workers in export-intensive firms in both the manufacturing and services sectors is about 16 percent.
- The Florida Chamber of Commerce’s “Florida Trade and Logistics Study 2.0” reported that:
  - More than half a million Floridians hold jobs in trade and logistics industries.
  - Jobs in Florida’s trade and logistics industries pay 30 percent higher wages than the state average.
  - Roughly 1 in 7 Florida manufacturing jobs depend on exports.
- The U.S. Bureau of Economic Analysis (BEA) reports that majority foreign-owned companies are responsible for 348,800 jobs in the state, including 70,400 manufacturing jobs (2016).
- According to a report published by the Organization for International Investment that analyzed how the U.S. benefits from foreign direct investment, 955,500 Florida jobs are tied to FDI in the state.

## Merchandise Trade

### Total Merchandise Trade

- In 2018, Florida’s total merchandise trade (exports plus imports) totaled \$153.5 billion, a gain of 4.0 percent in two-way trade over 2017. U.S. total trade grew by 8.2 percent for the same period.
- Merchandise exports from Florida increased by 4.7 percent in 2018 while merchandise imports gained 3.3 percent.
- The Miami Customs District was the 13<sup>th</sup> busiest District in the U.S., with a gain of 3.5 percent in total trade while the Tampa Customs District (#26) grew by 5.3 percent.
- The Miami Customs District was one of only ten Customs Districts that had a trade surplus in 2018 – the second largest surplus of the 43 physical Districts nationwide.
- Florida recorded two-way trade of one billion (\$1 billion) or higher with 34 trade partners in 2018. Total trade with Brazil alone was \$20.4 billion, 1.7 times higher than trade with China, the second largest partner. (*Visit our website to see two-way trade profiles of [Florida's top 50 trade partners](#)*).

Top Merchandise Trade Partners \$US Millions, 2016	
Brazil	\$20,405.0
China	\$12,250.3
Chile	\$7,912.8
Japan	\$7,648.3
Colombia	\$6,973.6
All Other Countries	\$98,341.2
<b>Total</b>	<b>\$153,532.0</b>

### Merchandise Exports

- Merchandise exports – goods that are shipped from and through Florida – totaled \$73.5 billion in 2018, an increase of 4.7 percent over 2017. U.S. exports gained 9.05 percent during the same period.
- Among the state’s top ten merchandise export destinations, all remained in positive territory except three: Argentina (#5) lost 10 percent and Paraguay lost 13.0 percent while exports to Honduras fell only slightly, by less than 1.0 percent. Each of the remaining top ten countries saw gains from 2.6 to 10.2 percent over 2017.
- Shipments to the state’s top two destinations (Brazil and Colombia) gained a combined \$1.6 billion, accounting for nearly half (48%) of the total increase. Merchandise exports to Brazil – the state’s large

market – gained 10.2 percent to \$14.7 billion while exports to Colombia increased by six percent to \$4.4 billion

- Two other notable increases are the United Kingdom (#13) with an increase of 71.0 percent, and 15<sup>th</sup> ranked Italy (up by 34.6 percent) – both due primarily to exports of pharmaceutical products.
- Exports to Venezuela have now fallen by 90 percent, from a high of \$6.7 billion in 2012 to \$67 million in 2018, and now ranking as our 28<sup>th</sup> largest export market.
- The state’s leading markets for merchandise exports in 2018:

Top Merchandise Export Destinations \$US Millions, 2018	
Brazil	\$14,698.0
Colombia	\$4,444.5
Chile	\$3,987.1
Dominican Republic	\$3,239.1
Argentina	\$3,211.7
All Other Countries	\$43,922.3
<b>Total</b>	<b>\$73,502.8</b>

- Florida’s aviation industry exports of Civilian Aircraft, Engines, and Parts (#1) saw strong gains with a ten percent (10%) increase to \$9.0 billion. Telecommunications equipment (#2) fell by \$412.2 million but that loss was made up with gains in exports of motor vehicles of \$444.6 million.
- Other significant dollar-value gains were seen in exports of a category including Immunological Products and Vaccines (\$418.3 million) and Powered Aircraft, Spacecraft & Launch Vehicles (\$615.3 million).
- Leading merchandise export commodities included:

Top Merchandise Export Commodities \$US Millions, 2018	
Civilian Aircraft, Engines & Parts	\$8,996.4
Telecommunications Equipment	\$4,644.6
Passenger Motor Cars & Vehicles	\$3,611.4
Computers and Components	\$3,065.2
Gold	\$2,014.7
All Other	\$51,170.5
<b>Total</b>	<b>\$73,502.8</b>

## Merchandise Imports

- Florida merchandise imports recorded a gain of 3.3 percent in 2018, slightly smaller than exports, and less than U.S. import growth of 8.6 percent.
- Among the state's top ten markets, China held steady as the leading source of imports (#1) with a double-digit gain of 12.5 percent over 2017. Imports from the Dominican Republic and Italy also saw double-digit gains of 12.1 and 12.8, respectively.
- Imports from Brazil (#3) were hit hard, falling by 11.4 percent (\$735.7 million) during 2018, primarily due to imports of Airplanes and Other Aircraft. Imports from ninth-ranked Colombia declined by 17.1 percent (\$523.1 million) as imports of Gold fell by nearly 50 percent from \$1.2 billion in 2017 to \$609.5 million in 2018.
- Twenty-three (23) markets accounted for imports of \$1.0 billion or more during 2018.
- The state's leading import markets in 2018 were:

Top Merchandise Import Markets \$US Millions, 2018	
China	\$10,762.3
Japan	\$7,108.0
Brazil	\$5,707.7
Mexico	\$4,919.0
Chile	\$3,925.6
All Other Countries	\$47,606.6
<b>Total</b>	<b>\$80,029.2</b>

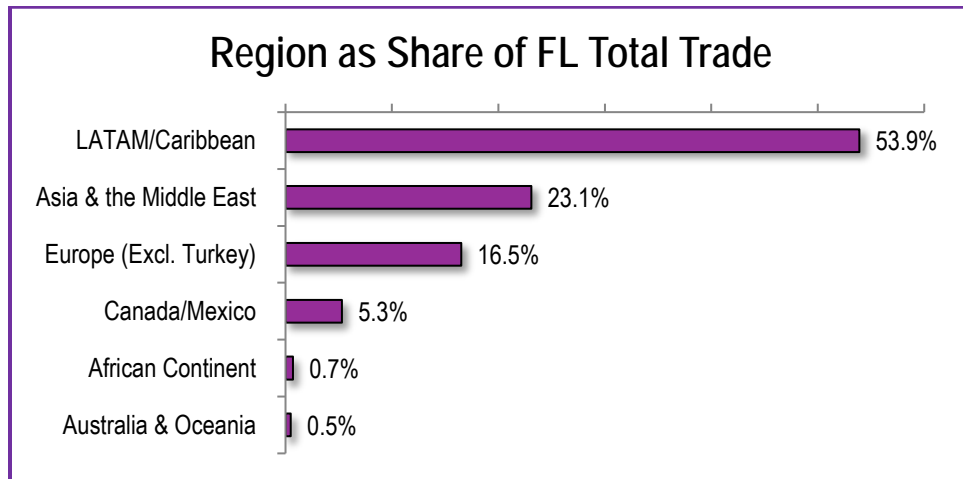
- Motor Cars & Vehicles topped the list of import commodities (\$11.4 billion) but declined by -4.3 percent (\$515.7 million) over 2017. Oil imports surged by 42.2 percent from \$2.0 billion to \$2.8 billion while imports of Gold fell by 30.3 percent, nearly \$1.0 billion.
- Leading merchandise import commodities in 2018 included:

Top Merchandise Import Commodities \$US Millions, 2018	
Motor Cars & Vehicles	\$11,386.1
Oil (not crude)	\$2,821.5
Telecommunications Equipment	\$2,621.2
Gold	\$2,240.4
Refined Copper and Alloys	\$1,903.7
All Other	\$59,056.3
<b>Total</b>	<b>\$80,029.2</b>

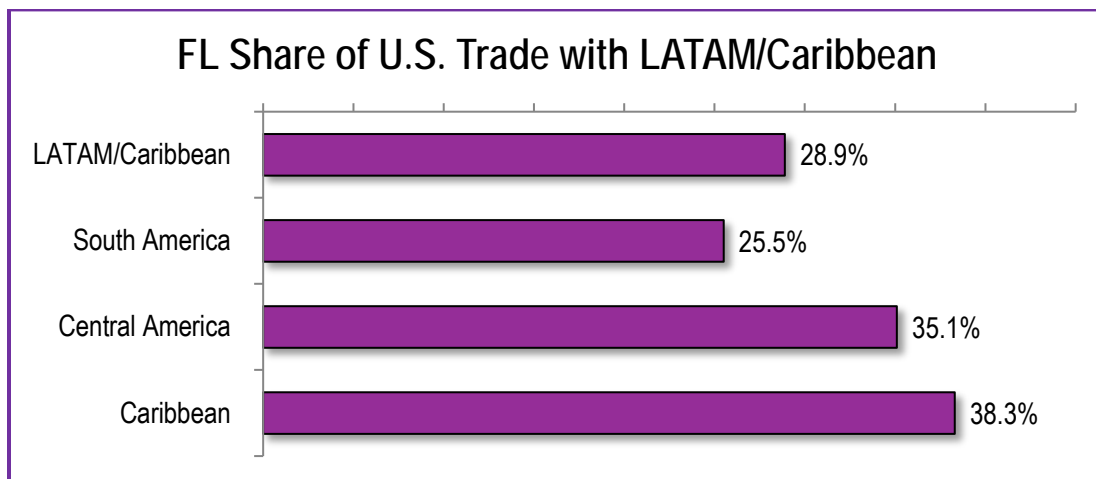


## Total Merchandise Trade by World Region

- Latin America and the Caribbean, combined, account for 53.9 percent of the state’s total merchandise trade; Asia & the Middle East – 23.1 percent; Europe accounts for 16.5 percent; Canada & Mexico\* – 5.3 percent; the African Continent and Australia & Oceania – less than one percent each.



- As evidence of the state’s long-time position as a global hub, Florida accounts for 28.9 percent of total U.S. trade with Latin America and the Caribbean; 25.5 percent of total U.S. trade with South America; 35.1 percent of total trade with Central America and 38.3 percent with the Caribbean.



- Florida also accounts for 33.0 percent of all U.S. merchandise exports to Latin America and the Caribbean and 23.5 percent of all merchandise imports from the region.

- Those shares make Florida the leading U.S. state for total trade, exports, and imports with the Latin American and Caribbean region.

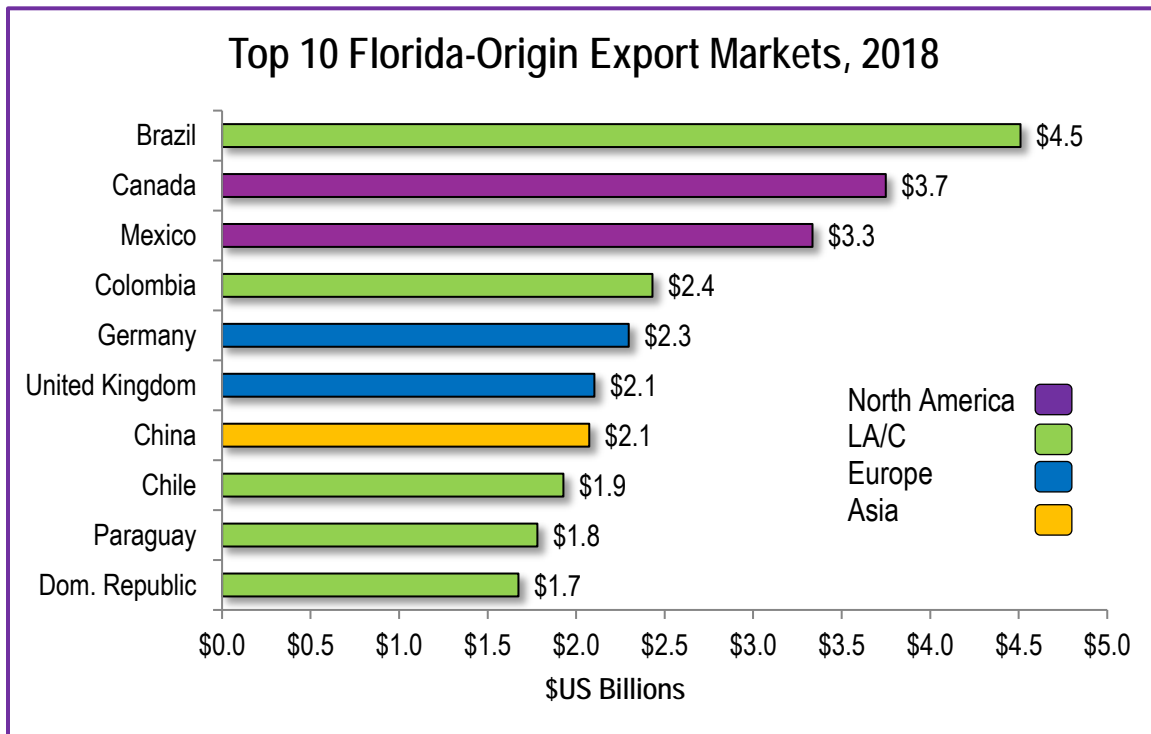
*\*Because Canada and Mexico share common borders with the U.S., most exports from Florida are shipped by truck or rail and are not calculated as part of the merchandise trade statistics. Please refer to the Florida-Origin Exports section below for a more accurate assessment of Florida's exports to Canada and Mexico.*

## Florida-Origin Exports

- Florida was the eighth-largest export state in the U.S. in 2018, with \$57.2 billion in exports that originated in the state.

Top 10 U.S. Export States \$US Billions, 2018	
Texas	\$315.4
California	\$178.4
New York	\$81.5
Washington	\$77.7
Louisiana	\$66.2
Illinois	\$65.4
Michigan	\$57.9
<b>FLORIDA</b>	<b>\$57.2</b>
Ohio	\$54.3
Pennsylvania	\$51.0

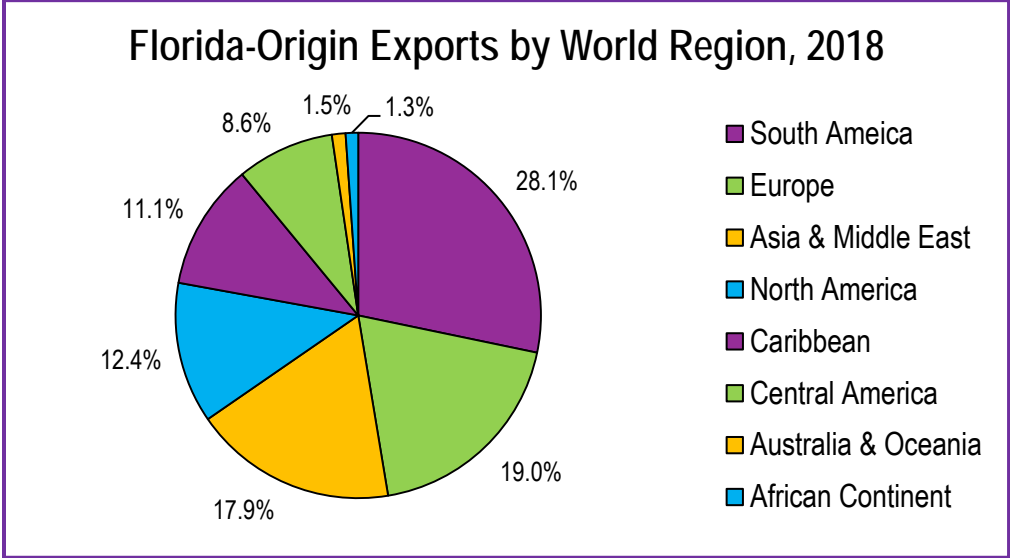
- 2018 Florida-origin exports to the world increased by 4.2 percent over 2017 for the second year in a row, while U.S. exports grew by 7.6 percent.
- The make-up of the top ten destinations for Florida-origin exports in 2018 remained nearly the same. Argentina dropped out of the top ten while the United Kingdom entered, moving right up to the 6th spot due to a surge in Florida-origin exports of medications.



- The leading export commodities produced in the state were: Aircraft, Engines & Parts (\$6.6 billion); Telecommunications Equipment (\$4.3 billion); Computers & Components (\$2.0 billion); Gold in various forms (\$2.0 billion), and Fertilizers (\$1.7 billion).

### Florida-Origin Exports by World Region

- Florida-origin exports accounted for 16.7 percent of all U.S. exports to Latin American and the Caribbean in 2018 (#2 after Texas); 15.1 percent of U.S. exports to South America; 16.0 percent of exports to Central America, and 24.3 percent of U.S. exports to the Caribbean.
- Latin America/Caribbean remains the leading region for Florida-origin exports at 47.9 percent.



## Florida Manufactured Exports

- At \$52.7 billion, Florida ranks seventh in the U.S. for manufactured exports, and 8<sup>th</sup> in the U.S. for non-manufactured exports (\$4.5 billion).
- Florida’s manufactured exports grew by 3.9 percent from 2017 to 2018, slightly behind U.S. growth of 5.8 percent.
- In 2018, manufactured exports accounted for 92 percent of Florida’s total exports, compared to 84percent for the U.S. overall.
- Leading categories of Florida’s manufactured exports in 2018 include:

Florida Manufactured Exports \$US Millions, 2018	
Computer & Electronic Products	\$13,067.3
Transportation Equipment	\$10,129.9
Chemicals	\$6,491.6
Machinery, Except Electrical	\$5,108.3
Misc. Manufactured Products	\$3,552.9
Primary Metal Manufacturing	\$2,501.0
Food & Kindred Products	\$2,452.0
Electrical Equipment, Appliances & Components	\$2,389.9

Fabricated Metal Products	\$2,007.8
Paper	\$1,342.4
All Other	\$3,649.8
<b>Total</b>	<b>\$52,692.9</b>

- Non-manufactured exports – such as Waste and Scrap, Agricultural Products, Seafood, Mining Materials and Livestock – account for another eight percent of Florida exports.

Florida Non-Manufactured Exports \$US Millions, 2018	
Waste And Scrap	\$806.2
Agricultural Products	\$803.1
Fish, Fresh, Chilled, Or Frozen	\$335.0
Minerals And Ores	\$139.4
Livestock And Livestock Products	\$94.3
All Other	\$2,370.1
<b>Total</b>	<b>\$4,548.1</b>

- Florida is number three in the U.S. in *export-intensity* after Nevada and Washington – meaning the state has the third-highest level of manufactured exports as a share of manufacturers’ shipments.
- Thirty-seven (37) percent of what is produced in the state is exported, compared to a national average of 20 percent.

## Florida Metropolitan Statistical Area (MSA) Exports

- In 2017, Florida’s 22 Metropolitan Statistical Areas (MSAs) exported \$52.8 billion in goods, gaining 5.0 percent over 2016. The state’s MSA exports accounted for 3.4 percent of all U.S. MSA exports.
- Another \$781 million in exports originated in Florida’s non-metropolitan areas in 2017, an 11 percent increase from 2016
- Six of Florida’s MSAs each generated more than \$1.0 billion in exports in 2017 while two MSAs (#7 Miami-Fort Lauderdale-West Palm Beach MSA and #49 Tampa-St. Petersburg-Clearwater MSA) ranked in the top 50 for the entire U.S.

Florida's \$Billion MSA Exporters \$US Billions, 2017	
Miami-Ft. Lauderdale-West Palm Beach	\$34.8
Tampa-St. Petersburg-Clearwater	\$6.3
Orlando-Kissimmee-Sanford	\$3.2
Jacksonville	\$2.1
Palm Bay-Melbourne-Titusville	\$1.2
Lakeland-Winter Haven	\$1.1
All Other MSAs	\$4.1
<b>Total</b>	<b>\$52.8</b>

## Information Technology Exports of Products and Services

- Florida was the 3<sup>rd</sup> largest exporter of information technology products in the U.S. (after Texas and California) with shipments of \$13.1 billion in 2018, a gain of less than one percent over 2017. The U.S. gained 2.5 percent overall, for the year.
- Florida's share of total U.S. information technology exports was 6.1 percent in 2018, while twenty-three (23) percent of Florida-origin exports were high-tech products in 2018.
- Leading destinations for Florida information technology exports in 2018 were:

Leading Destinations for Florida Information Technology Exports \$US Millions, 2018	
Brazil	\$1,554.7
Paraguay	\$1,536.8
Colombia	\$743.7
Argentina	\$623.1
Chile	\$578.0
All Other Countries	\$8,031.0
<b>Total</b>	<b>\$13,067.3</b>

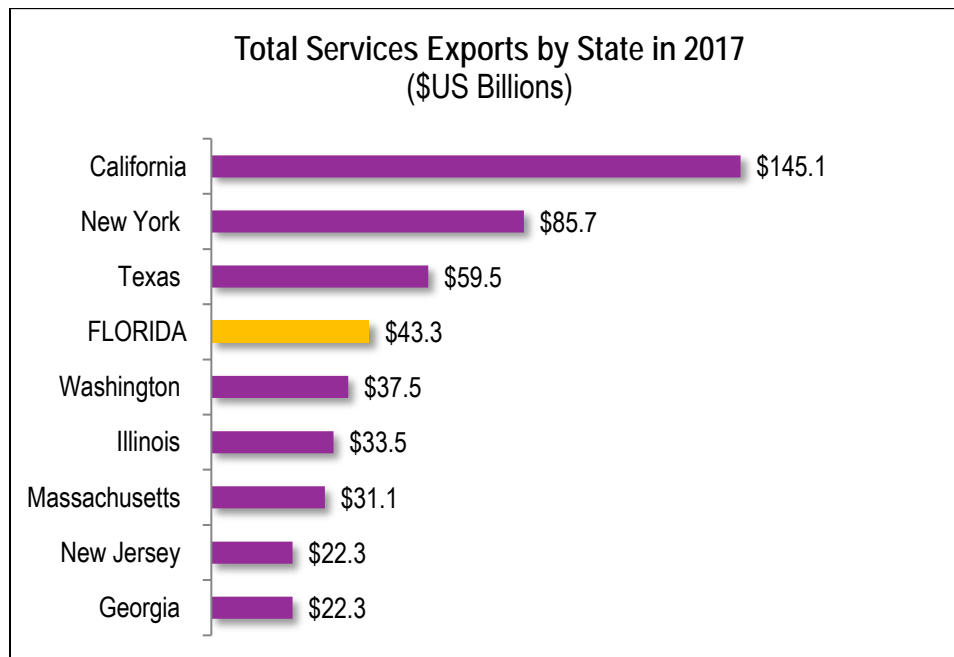
- The leading information technology products exported from Florida in 2018 were:

NAICS Code	Leading Information Technology Exports	2018 Exports In \$US Millions
3342	Communications Equipment	\$4,624.1
3341	Computer Equipment	\$3,311.9
3345	Navigational, Measuring, Electromedical & Control Instruments	\$2,322.0
3344	Semiconductors & Other Electronic Components	\$1,768.3
3343	Audio & Video Equipment (Consumer Electronics)	\$649.2
3346	Magnetic & Optical Media	\$391.9
	<b>Total</b>	<b>\$13,067.3</b>

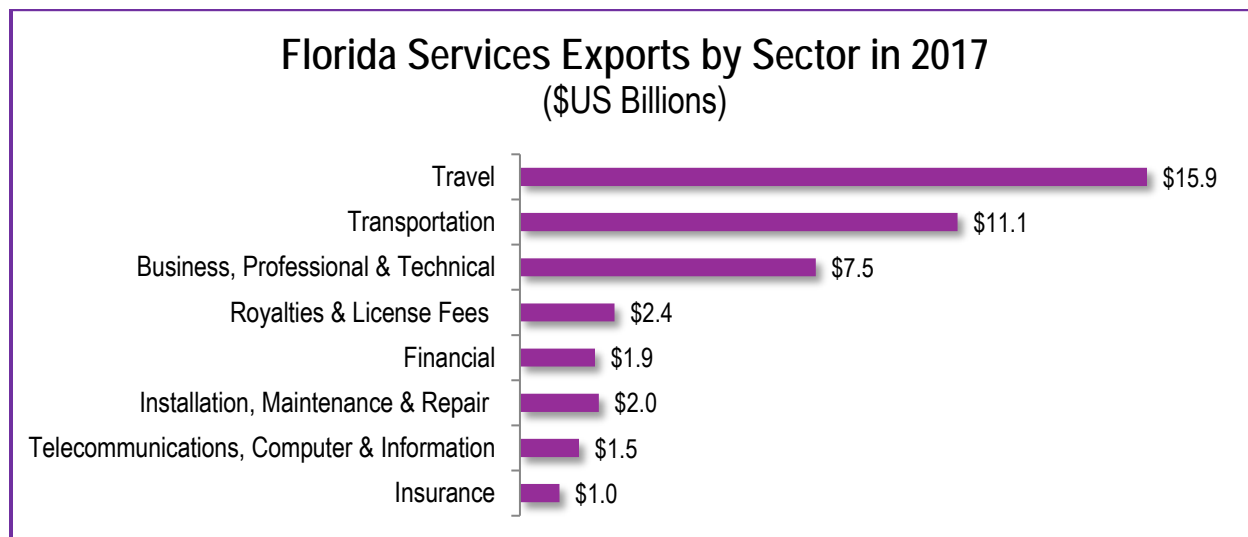
- CompTIA's *"Tech Trade Snapshot"* reports that Florida ranked 15<sup>th</sup> in the U.S. for tech *services* exports valued at \$2.1 billion in 2016, a 4.5 percent increase over 2015.
- They also estimate that 36,740 direct jobs are supported by Florida's tech exports (32,530 related to goods and 4,210 for services).
- While Florida is ranked 4<sup>th</sup> in the U.S. for total direct jobs supported by tech exports overall, the state ranks 3<sup>rd</sup> for jobs related to goods exports and 15<sup>th</sup> for jobs related to services exports.
- The Internet Association's *"A Look At American Digital Exports"* estimated the number of jobs supported by digital exports in 2016. Florida's digital export volume was estimated to be \$3.1 billion (4<sup>th</sup> in the U.S.) with 7,500 jobs supported by the state's services exports (also 4<sup>th</sup> in the U.S.)

## Services Exports

- Florida's large multi-cultural, multi-lingual workforce is a significant exporter of knowledge-based services. Services provided to overseas clients include accounting; architectural; communications; consulting; design; education; engineering; financial; legal; medical; transportation, and others.
- According to the Washington, D.C.-based *Coalition of Services Industries*, Florida ranked fourth in the U.S. with \$43.3 billion in services exports in 2017 and grew by 58 percent from 2007 to 2017.
- Nearly 312,000 jobs were supported in Florida by services exports in 2017.



- As expected, there is heavy emphasis on travel (including activities related to international visitors) and transportation (such as international air and ocean services).



- Select markets for Florida services include the United Kingdom (\$3.6 billion); Canada (\$3.3 billion); China \$3.2 billion; Japan (\$3.2 billion); Mexico (\$2.4 billion), and Korea (\$1.5 billion).



## Foreign Direct Investment (FDI)

With unparalleled access to markets in Latin America and the Caribbean, coupled with our own population of greater than 21 million and a \$1 trillion GDP, it is no wonder that foreign companies seek out Florida as an investment location. The state is a national leader in attracting companies from overseas – and from just across U.S. borders to the north and south. Investing in a wide variety of industries, foreign companies not only employ Floridians, they also bring capital, expertise, technology and innovation.

Among majority-foreign owned affiliates, Florida is:

- 1st in the Southeast and 4th in the U.S. for employment (348,800 in 2016)
- 6th in the Southeast and 15th in the U.S. for the number of FDI-related manufacturing jobs (70,400)

Among *ALL* foreign-owned affiliates, Florida is:

- 1st in the Southeast and 4th in the U.S. for employment (385,100 in 2016)
- 2nd in the Southeast and 7th in the U.S. for investment in gross plant, property, and equipment

The state is also:

- 2nd in the Southeast and 10th in the U.S. for “first-year expenditures” by foreign direct investors
- 1st in the Southeast and 6th in the U.S. for combined direct FDI and related supply-chain jobs

## Employment at Majority Foreign-Owned Companies

- According to the Bureau of Economic Analysis, Florida ranked fourth (4<sup>th</sup>) in the nation in 2016 in terms of foreign direct investment (FDI) employment, and first (1st) in the Southeastern U.S., with a total of 348,800 jobs supported by majority foreign-owned companies.
- The number of employees at majority-owned U.S. affiliates of foreign entities in Florida grew by 116,000 (50 percent) from 2010 to 2016.
- Majority foreign-owned companies from Europe account for 58 percent of all FDI employment in Florida. Canadian-owned firms account for 13 percent and companies from Asia/Pacific countries represent another ten (10) percent, while Latin America/Caribbean/Mexico represents five (5) percent.

FDI Employment in Florida by World Region at Majority Foreign-Owned Firms (2016)*	
Europe	203,000 jobs
Canada	43,900 jobs
Asia/Pacific	33,200 jobs
Latin America/Caribbean/Mexico	18,600 jobs
Other	50,100 jobs
<b>Total</b>	<b>348,800 jobs</b>

- At the country-level, Florida's leading foreign investors represent some of the largest and most developed economies in the world, including:

FDI Employment in Florida by Country (2016)*		
1.	United Kingdom	70,400 jobs
2.	Canada	43,900 jobs
3.	France	31,100 jobs
4.	Germany	30,300 jobs
5.	Japan	21,200 jobs
6.	Switzerland	20,000 jobs
7.	Ireland	13,100 jobs
8.	Netherlands	12,100 jobs
9.	Italy	7,200 jobs
10.	Sweden	6,800 jobs
11.	Spain	5,200 jobs
12.	Mexico	5,100 jobs
13.	Brazil	4,700 jobs
14.	China	4,700 jobs
15.	Australia	2,500 jobs
	All Other	70,500 jobs
	<b>Total</b>	<b>348,800 jobs</b>

*\*Only countries/regions with available BEA data are listed.*

- Manufacturing employment at majority foreign-owned companies in Florida accounts for 70,400 jobs, the largest share of all FDI employment at 20.2 percent.
- Florida ranks 15th in the nation in the number of FDI-related manufacturing jobs and is in the top ten for employment in every other industry sector. The state leads the nation in FDI-related jobs in Real Estate and Rental & Leasing.

FDI Employment in Florida by Major Industry Sector (2016)			
Sector	Employment	Share of FL Total	U.S. Ranking
Manufacturing	70,400 jobs	20.2%	15
Retail Trade	32,500 jobs	9.3%	9
Wholesale Trade	24,700 jobs	7.1%	8
Finance and Insurance	22,800 jobs	6.5%	7
Information	16,600 jobs	4.8%	4
Real Estate and Rental & Leasing	13,900 jobs	4.0%	1
Professional, Scientific, and Technical Services	12,200 jobs	3.5%	10
All Other	155,700 jobs	44.6%	3
<b>Total</b>	<b>348,800 jobs</b>	<b>100.0%</b>	<b>4</b>

### Employment and Value of Gross Property, Plant, & Equipment at ALL Florida Foreign-Owned Affiliates

- When considering *all* foreign-owned affiliates – and not just majority foreign-owned affiliates – Florida ranked first (1st) in the Southeast and fourth (4th) in the U.S. and with a total of 385,100 jobs supported by foreign-owned companies in 2016. This was a gain of 5.0 percent over 2015.
- The Bureau of Economic Analysis also reported that the value of Gross Plant, Property, & Equipment at foreign-owned affiliates in Florida was \$78.3 billion in 2016, up by 22.0 percent over 2015. These investments ranked Florida number two in the Southeast and 7th in the U.S.

### First-Year Expenditures by Foreign Direct Investors

- The Bureau of Economic Analysis reports that “first-year expenditures” by foreign direct investors to acquire, establish, or expand businesses in Florida were \$6.9 billion in 2017 versus \$10.6 billion in 2016, and \$5.4 billion in 2015. This is not unusual as this type of investment fluctuates greatly year-to-year for all U.S. states.
- Acquisitions accounted for 99 percent of those first-year expenditures, similar to the U.S. overall where 97.5 percent of first-year expenditures are due to U.S. businesses being acquired.
- Florida ranked 2nd in the Southeast in 2017 in terms of first-year expenditures by foreign direct investors, and 10th in the U.S.

## Impact on Jobs and Wages

According to the Organization for International Investment's 2016 report entitled "Jobs We Need:"

- 955,500 jobs in the state can be attributed to global investment/FDI, including both direct FDI jobs and related supply chain jobs.
- Florida ranks 1st in the Southeast and 6th in the U.S. for direct and indirect jobs related to FDI.
- Every direct FDI job created in Florida supports another three additional jobs in the state.
- Thirty percent of manufacturing jobs in Florida are supported by global investment.
- Direct FDI jobs in Florida provide an average annual compensation (wages and benefits) of \$63,300 versus an overall state average compensation of \$46,100. Average compensation for direct FDI jobs in the *manufacturing sector* is even higher at \$70,900, which is \$24,800 more than the state average.

## Sources

### *Florida's Export Sector*

- U.S. Census Bureau, "[Profile of U.S. Importing and Exporting Companies, 2015-2016.](#)"
- International Trade Administration, "[Exporters Database](#), Exporters by State, SME Exports."

### *Employment & Wages*

- Business Roundtable, "[Benefits of International Trade by State.](#)"
- International Trade Administration, "[Export-Intensive Industries Pay More on Average: An Update, 2015](#)"
- Florida Chamber Foundation, "[Trade & Logistics Study 2.0.](#)"
- Organization for International Investment, "[Jobs We Need.](#)"

### *Total Merchandise Trade, Merchandise Exports, Merchandise Imports*

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

### *Florida-Origin Exports*

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

## *Florida Manufactured Exports*

- “Export Intensity” derived from Census Bureau’s [Annual Survey of Manufacturers](#) data and [FT900: U.S. International Trade in Goods and Services](#), Exhibit 2S.
- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).

## *Florida MSA Exports*

- International Trade Administration, [Metropolitan Export Series Database](#).

## *Florida Information Technology Exports of Goods and Services*

- [U.S. Census Bureau, Foreign Trade Division](#) and [WISERTrade.org](#).
- [CompTIA Tech Trade Snapshot 2018](#)
- The Internet Associations [“A Look At American Digital Exports”](#)

## *Services Exports*

- Coalition of Services Industries, Washington, D.C., [U.S. and Florida Services Exports](#).

## *Foreign Direct Investment*

- U.S. Department of Commerce, Bureau of Economic Analysis, [“Activities of U.S. Affiliates of Foreign Multinational Enterprises \(MNEs\).”](#)
- U.S. Department of Commerce, Bureau of Economic Analysis, [“New Foreign Direct Investment in the United States.”](#)
- Organization for International Investment, [“Jobs We Need.”](#)

---

# Rankings of Florida's Top 50 Trade Partners and Commodities

*Florida Merchandise Trade*  
&  
*Florida-Origin Exports*

**2018**



---

# Florida Merchandise Trade

## 2018

### TOTAL TWO-WAY TRADE

- Top 50 Merchandise Trading Partners

### MERCHANDISE EXPORTS

- Top 50 Merchandise Export Destinations
- Top 50 Merchandise Export Commodities, 2-Digit HS Code
- Top 50 Merchandise Export Commodities, 4-Digit HS Code

### MERCHANDISE IMPORTS

- Top 50 Merchandise Import Origins
- Top 50 Merchandise Import Commodities, 2-Digit HS Code
- Top 50 Merchandise Import Commodities, 4-Digit HS Code

### FLORIDA'S MERCHANDISE TRADE BY MAJOR WORLD REGION



## Florida Top 50 Merchandise Trading Partners

Rank	Country	Millions of US Dollars			% Change	% Change
		2016	2017	2018	2016-2017	2017-2018
	<b>Total All Countries</b>	<b>142,571.3</b>	<b>147,646.3</b>	<b>153,532.0</b>	<b>3.6</b>	<b>4.0</b>
1	Brazil	18,098.9	19,787.2	20,405.8	9.3	3.1
2	China	9,780.9	11,014.6	12,250.3	12.6	11.2
3	Chile	6,560.0	7,625.1	7,912.8	16.2	3.8
4	Japan	7,236.7	7,419.0	7,648.3	2.5	3.1
5	Colombia	7,686.6	7,245.9	6,973.6	-5.7	-3.8
6	Mexico	5,122.8	6,287.3	6,795.3	22.7	8.1
7	Dominican Republic	5,910.8	5,880.7	6,444.5	-0.5	9.6
8	Germany	5,324.8	4,947.9	4,996.4	-7.1	1.0
9	Honduras	4,460.7	4,386.0	4,527.8	-1.7	3.2
10	Argentina	4,157.6	4,474.3	4,008.1	7.6	-10.4
11	Italy	3,615.7	3,278.9	3,938.4	-9.3	20.1
12	Costa Rica	3,662.4	3,551.7	3,678.7	-3.0	3.6
13	Peru	4,190.1	3,661.0	3,662.6	-12.6	0.0
14	United Kingdom	2,526.0	2,654.8	3,413.7	5.1	28.6
15	France	3,187.7	3,237.8	3,315.0	1.6	2.4
16	Guatemala	2,709.2	2,875.5	2,907.1	6.1	1.1
17	El Salvador	2,296.1	2,485.7	2,657.1	8.3	6.9
18	Ecuador	1,849.6	1,977.9	2,168.5	6.9	9.6
19	India	1,548.6	1,521.7	2,104.9	-1.7	38.3
20	Panama	2,289.3	2,115.6	2,082.4	-7.6	-1.6
21	Nicaragua	1,633.7	1,960.8	2,039.9	20.0	4.0
22	Switzerland	2,333.0	2,313.5	2,033.6	-0.8	-12.1
23	Paraguay	1,680.4	2,280.4	1,996.1	35.7	-12.5
24	Spain	1,223.7	1,544.8	1,880.4	26.2	21.7
25	Vietnam	1,932.8	2,190.7	1,675.8	13.3	-23.5
26	Korea, Republic Of	2,155.4	2,070.8	1,593.8	-3.9	-23.0
27	Bahamas	1,376.6	1,536.1	1,593.5	11.6	3.7
28	United Arab Emirates	2,008.0	1,842.7	1,441.5	-8.2	-21.8
29	Canada	1,085.6	1,201.3	1,413.3	10.7	17.7
30	Trinidad And Tobago	1,564.3	1,382.8	1,319.0	-11.6	-4.6
31	Netherlands	1,145.9	1,155.1	1,300.4	0.8	12.6
32	Venezuela	1,959.0	1,469.3	1,165.4	-25.0	-20.7
33	Haiti	990.3	1,107.5	1,133.0	11.8	2.3
34	Malaysia	505.2	749.8	1,049.6	48.4	40.0
35	Taiwan	891.3	887.7	993.7	-0.4	11.9
36	Thailand	840.4	818.3	964.0	-2.6	17.8
37	Uruguay	713.8	786.3	850.5	10.2	8.2
38	Jamaica	717.9	750.9	845.3	4.6	12.6
39	Hong Kong	676.7	725.7	827.0	7.3	14.0
40	Turkey	528.4	826.5	809.3	56.4	-2.1
41	Saudi Arabia	956.5	544.7	785.8	-43.1	44.3
42	Indonesia	587.4	628.8	779.9	7.1	24.0
43	Australia	456.0	621.3	575.3	36.2	-7.4
44	Slovakia	296.3	387.4	557.7	30.8	44.0
45	Cayman Islands	547.5	422.1	533.1	-22.9	26.3
46	Bolivia	1,074.7	644.2	498.2	-40.1	-22.7
47	Singapore	259.7	341.4	493.5	31.5	44.5
48	Russia	286.7	363.8	447.8	26.9	23.1
49	Finland	392.0	344.2	396.4	-12.2	15.2
50	Austria	234.5	282.7	374.5	20.5	32.5
	All Other Countries	9,303.0	9,036.0	9,273.4	-2.9	2.6

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division





## Florida's Top 50 Merchandise Export Destinations

Rank	Country	Millions of US Dollars			% Change	% Change
		2016	2017	2018	2016-2017	2017-2018
	<b>Total All Countries</b>	<b>67,839.9</b>	<b>70,191.6</b>	<b>73,502.8</b>	<b>3.5</b>	<b>4.7</b>
1	Brazil	11,957.6	13,343.8	14,698.0	11.6	10.2
2	Colombia	4,055.6	4,193.7	4,444.5	3.4	6.0
3	Chile	3,650.6	3,886.8	3,987.1	6.5	2.6
4	Dominican Republic	3,111.2	3,021.9	3,239.1	-2.9	7.2
5	Argentina	3,269.3	3,567.8	3,211.7	9.1	-10.0
6	Peru	2,509.0	2,401.7	2,573.0	-4.3	7.1
7	Costa Rica	2,469.5	2,415.2	2,496.8	-2.2	3.4
8	Paraguay	1,640.9	2,257.7	1,962.2	37.6	-13.1
9	Mexico	1,770.7	1,766.7	1,876.3	-0.2	6.2
10	Honduras	1,897.6	1,874.8	1,861.6	-1.2	-0.7
11	Panama	2,072.8	1,855.0	1,833.2	-10.5	-1.2
12	Guatemala	1,514.6	1,630.6	1,539.5	7.7	-5.6
13	United Kingdom	873.6	893.3	1,527.3	2.3	71.0
14	China	798.2	1,451.4	1,488.0	81.8	2.5
15	Italy	1,411.8	1,098.3	1,478.1	-22.2	34.6
16	Ecuador	1,056.0	1,281.1	1,428.2	21.3	11.5
17	Germany	1,120.8	1,249.9	1,397.5	11.5	11.8
18	Bahamas	1,202.8	1,337.8	1,374.5	11.2	2.7
19	El Salvador	1,176.4	1,292.7	1,343.5	9.9	3.9
20	United Arab Emirates	1,939.9	1,706.2	1,286.9	-12.1	-24.6
21	Trinidad And Tobago	1,080.8	987.3	1,005.3	-8.7	1.8
22	Switzerland	1,301.0	1,315.0	989.4	1.1	-24.8
23	France	395.0	600.2	863.8	52.0	43.9
24	Uruguay	633.3	710.8	775.2	12.2	9.1
25	Jamaica	652.3	672.6	771.8	3.1	14.7
26	Netherlands	591.9	607.1	680.1	2.6	12.0
27	Saudi Arabia	933.8	538.2	673.8	-42.4	25.2
28	Venezuela	1,498.7	981.7	666.8	-34.5	-32.1
29	Japan	701.8	446.6	540.3	-36.4	21.0
30	Cayman Islands	465.4	398.9	506.7	-14.3	27.0
31	Hong Kong	449.2	463.7	498.1	3.2	7.4
32	Nicaragua	622.1	578.7	495.5	-7.0	-14.4
33	Haiti	339.5	449.5	410.1	32.4	-8.8
34	Australia	276.2	379.8	382.7	37.5	0.8
35	Singapore	179.6	225.1	369.6	25.4	64.2
36	Bolivia	398.3	400.6	363.1	0.6	-9.4
37	India	352.7	508.9	351.7	44.3	-30.9
38	Spain	353.6	327.3	328.4	-7.4	0.3
39	Korea, Republic Of	317.6	314.7	316.4	-0.9	0.5
40	Kuwait	219.2	216.2	314.4	-1.4	45.4
41	Aruba	267.3	287.8	297.1	7.7	3.3
42	Sint Maarten	257.3	229.0	289.2	-11.0	26.3
43	Barbados	299.6	306.4	286.9	2.3	-6.4
44	Malaysia	113.0	105.0	280.6	-7.0	167.1
45	Thailand	197.0	103.0	249.5	-47.7	142.2
46	Suriname	154.9	193.5	238.7	24.9	23.4
47	Guyana	227.8	200.1	229.2	-12.2	14.6
48	British Virgin Islands	100.5	142.6	225.4	42.0	58.0
49	Indonesia	64.5	105.5	223.1	63.5	111.5
50	Russia	145.3	267.3	216.2	83.9	-19.1
	All Other Countries	4,752.2	4,602.3	4,616.6	-3.2	0.3

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



# Florida's Top 50 Merchandise Exports

By 2-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2017-2018
			2016	2017	2018	
		<b>Total Exports</b>	<b>67,839.9</b>	<b>70,191.6</b>	<b>73,502.8</b>	<b>4.7</b>
1	84	Industrial Machinery, Including Computers	12,152.7	12,435.2	13,025.4	4.8
2	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	10,514.7	11,712.7	11,360.1	-3.0
3	88	Aircraft, Spacecraft, And Parts Thereof	8,253.3	8,616.6	10,015.7	16.2
4	87	Vehicles, Except Railway Or Tramway, And Parts Etc	5,314.3	5,144.9	5,513.8	7.2
5	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	4,546.5	4,578.8	4,779.3	4.4
6	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	2,549.6	3,221.5	3,028.5	-6.0
7	30	Pharmaceutical Products	3,069.1	2,463.1	2,989.2	21.4
8	39	Plastics And Articles Thereof	1,433.4	1,438.8	1,530.8	6.4
9	31	Fertilizers	1,529.3	1,452.5	1,438.8	-0.9
10	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,196.2	1,293.9	1,315.8	1.7
11	98	Special Classification Provisions, Nesoi	889.7	1,035.7	1,186.6	14.6
12	38	Miscellaneous Chemical Products	861.8	931.0	1,020.5	9.6
13	52	Cotton, Including Yarn And Woven Fabric Thereof	779.1	841.8	883.8	5.0
14	95	Toys, Games & Sport Equipment; Parts & Accessories	640.0	847.1	734.2	-13.3
15	02	Meat And Edible Meat Offal	656.8	713.9	699.8	-2.0
16	73	Articles Of Iron Or Steel	604.8	635.0	690.8	8.8
17	89	Ships, Boats And Floating Structures	502.8	574.2	667.8	16.3
18	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	606.6	621.4	641.8	3.3
19	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	547.3	548.2	591.6	7.9
20	21	Miscellaneous Edible Preparations	573.9	523.3	527.1	0.7
21	32	Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks	456.0	442.3	484.1	9.5
22	55	Manmade Staple Fibers, Incl Yarns & Woven Fabrics	391.3	395.7	459.5	16.1
23	29	Organic Chemicals	479.5	375.0	414.7	10.6
24	44	Wood And Articles Of Wood; Wood Charcoal	363.4	397.4	403.3	1.5
25	97	Works Of Art, Collectors Pieces And Antiques	387.1	439.0	396.5	-9.7
26	76	Aluminum And Articles Thereof	333.6	371.1	395.3	6.5
27	72	Iron And Steel	266.3	322.4	388.3	20.5
28	40	Rubber And Articles Thereof	398.4	366.9	372.3	1.5
29	22	Beverages, Spirits And Vinegar	373.2	317.9	344.4	8.3
30	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	414.1	358.0	333.1	-7.0
31	04	Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	250.1	304.0	326.4	7.4
32	82	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	275.3	279.5	289.6	3.6
33	34	Soap Etc; Waxes, Polish Etc; Candles; Dental Preps	265.0	244.4	254.5	4.1
34	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	323.0	314.6	246.9	-21.5
35	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	242.5	232.9	240.3	3.2
36	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	197.5	203.8	231.2	13.5
37	74	Copper And Articles Thereof	188.5	216.2	227.3	5.2
38	91	Clocks And Watches And Parts Thereof	281.8	258.5	226.1	-12.5
39	60	Knitted Or Crocheted Fabrics	248.8	224.3	222.8	-0.7
40	61	Apparel Articles And Accessories, Knit Or Crochet	208.8	207.8	219.3	5.6
41	83	Miscellaneous Articles Of Base Metal	197.5	216.9	215.7	-0.6
42	03	Fish, Crustaceans & Aquatic Invertebrates	196.0	200.3	209.0	4.3
43	96	Miscellaneous Manufactured Articles	203.9	201.2	196.6	-2.3
44	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	168.0	177.5	180.0	1.4
45	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	226.8	181.2	162.4	-10.3
46	62	Apparel Articles And Accessories, Not Knit Etc.	152.6	142.6	158.4	11.0
47	54	Manmade Filaments, Including Yarns & Woven Fabrics	162.4	159.6	156.9	-1.7
48	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	148.9	147.0	150.4	2.3
49	49	Printed Books, Newspapers Etc; Manuscripts Etc	200.0	161.1	150.4	-6.7
50	15	Animal Or Vegetable Fats, Oils Etc. & Waxes	115.2	130.3	140.7	8.0

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

**Notes:** NESOI = Not Elsewhere Specified or Indicated



# Florida's Top 50 Merchandise Exports

By 4-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2017-2018
			2016	2017	2018	
<b>Total Exports</b>			<b>67,839.9</b>	<b>70,191.6</b>	<b>73,502.8</b>	<b>4.7</b>
1	8800	Civilian Aircraft, Engines, And Parts	7,141.5	8,177.8	8,996.4	10.0
2	8517	Electric Apparatus For Line Telephony Etc, Parts	4,370.4	5,056.9	4,644.6	-8.2
3	8703	Motor Cars & Vehicles For Transporting Persons	3,713.0	3,166.8	3,611.4	14.0
4	8471	Automatic Data Process Machines; Magn Reader Etc	2,860.4	3,076.8	3,065.2	-0.4
5	7108	Gold (Incl Plat Plated), Unwr, Semimfr Or Powder	1,794.9	2,338.9	2,014.7	-13.9
6	3002	Human Blood; Animal Blood; Antisera, Vaccines Etc	1,305.9	1,223.5	1,641.8	34.2
7	9018	Medical, Surgical, Dental Or Vet Inst, No Elec, Pt	1,609.7	1,547.1	1,616.1	4.5
8	3105	M Or Ch Fertiliz, Nun2of3el; Fert Nesoi; Fert Pack	1,510.6	1,428.6	1,399.3	-2.1
9	8542	Electronic Integrated Circuits & Microassembl, Pts	1,058.9	1,240.9	1,199.9	-3.3
10	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	955.3	1,169.2	1,194.5	2.2
11	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	1,141.0	923.3	1,070.9	16.0
12	8473	Parts Etc For Typewriters & Other Office Machines	930.0	928.1	956.6	3.1
13	8443	Print Mach Incl Ink-Jet Mach Ancil T Prnt Pt Nesoi	1,000.8	914.0	923.0	1.0
14	9801	Expts Of Repaired Impts; Impts Of Returned Expts	497.0	582.3	774.6	33.0
15	8802	Aircraft, Powered; Spacecraft & Launch Vehicles	913.4	158.8	774.0	387.6
16	8481	Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts	558.3	619.6	705.7	13.9
17	5205	Cotton Yarn (Not Sewing Thread) Nu85%Cot No Retail	611.5	670.5	693.9	3.5
18	8431	Parts For Machinery Of Headings 8425 To 8430	474.7	541.1	658.0	21.6
19	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	426.8	483.5	627.6	29.8
20	3303	Perfumes And Toilet Waters	536.5	598.3	627.3	4.9
21	8413	Pumps For Liquids; Liquid Elevators; Parts Thereof	559.1	592.7	624.6	5.4
22	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	470.1	507.1	550.7	8.6
23	8421	Centrifuges; Filter Etc Mach For Liq Or Gases; Pts	441.4	487.4	546.9	12.2
24	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	593.3	493.2	544.3	10.4
25	9027	Inst Etc For Physical Etc Anal Etc; Microtome; Pts	459.9	500.0	531.8	6.4
26	9504	Articles For Arcade, Table Or Parlor Games, Parts	434.1	659.5	513.7	-22.1
27	8523	Prepared Unrecorded Media (No Film) For Sound Etc.	417.3	418.4	500.5	19.6
28	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	434.4	450.2	468.5	4.1
29	9021	Orthopedic Appl; Artif Body Pts; Hear Aid; Pts Etc	406.7	471.8	465.4	-1.4
30	8525	Trans Appar For Radiotele Etc; Tv Camera & Rec	455.2	473.9	440.2	-7.1
31	3808	Insecticides, Rodenticides; Fungicides Etc, Retail	296.3	353.1	429.0	21.5
32	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	333.5	467.2	420.6	-10.0
33	9802	Expts Charity Nesoi; Impts Return Articls, Advancd	362.3	437.2	402.1	-8.0
34	8483	Transmission Shafts, Bearings, Gears Etc; Parts	319.0	361.4	382.9	5.9
35	8412	Engines And Motors Nesoi, And Parts Thereof	317.9	319.9	374.2	17.0
36	9001	Opt Fibers & Bund Etc; Pol Sheets; Unmoun Opt Elem	293.1	328.0	364.8	11.2
37	8414	Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts	339.0	348.9	355.6	1.9
38	8537	Boards, Panels Etc Elec Switch And N/C Appar Etc.	271.0	326.1	348.6	6.9
39	8504	Elec Trans, Static Conv & Induct, Adp Pwr Supp, Pt	344.1	349.6	343.8	-1.7
40	3926	Articles Of Plastics (Inc Polymers & Resins) Nesoi	292.6	310.4	329.5	6.2
41	9032	Automatic Regulating Or Control Instruments; Parts	278.8	283.3	323.2	14.1
42	2106	Food Preparations Nesoi	395.7	331.6	321.9	-2.9
43	5509	Yarn (No Sew Thread), Syn Staple Fib, Not Retail	239.6	262.7	316.9	20.6
44	8528	Tv Recvrs, Incl Video Monitors & Projectors	299.2	281.5	308.9	9.7
45	9701	Paintings, Drawings Etc By Hand As Art; Collag Etc	244.7	305.6	297.7	-2.6
46	8419	Machinery Etc For Temp Chang Treat Mat; W Heat, Pt	290.1	249.3	291.1	16.8
47	0207	Meat & Ed Offal Of Poultry, Fresh, Chill Or Frozen	259.7	296.9	277.3	-6.6
48	7204	Ferrous Waste & Scrap; Remelt Scr Iron/Steel Ingot	174.7	223.5	276.3	23.6
49	3822	Composite Diagnostic/Lab Reagents, Exc Pharmaceut	257.9	254.2	270.9	6.6
50	8409	Parts For Engines Of Heading 8407 Or 8408	241.6	266.2	269.7	1.3

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

**Notes:** NESOI = Not Elsewhere Specified or Indicated.



## Florida's Top 50 Merchandise Import Origins

Rank	Country	Millions of US Dollars			% Change 2016-2017	% Change 2017-2018
		2016	2017	2018		
	<b>Total All Countries</b>	<b>74,731.4</b>	<b>77,454.6</b>	<b>80,029.2</b>	<b>3.6</b>	<b>3.3</b>
1	China	8,982.7	9,563.3	10,762.3	6.5	12.5
2	Japan	6,535.0	6,972.4	7,108.0	6.7	1.9
3	Brazil	6,141.3	6,443.4	5,707.7	4.9	-11.4
4	Mexico	3,352.1	4,520.7	4,919.0	34.9	8.8
5	Chile	2,909.3	3,738.3	3,925.6	28.5	5.0
6	Germany	4,204.0	3,698.0	3,598.9	-12.0	-2.7
7	Dominican Republic	2,799.6	2,858.8	3,205.3	2.1	12.1
8	Honduras	2,563.1	2,511.2	2,666.2	-2.0	6.2
9	Colombia	3,631.1	3,052.2	2,529.1	-15.9	-17.1
10	Italy	2,203.9	2,180.6	2,460.4	-1.1	12.8
11	France	2,792.8	2,637.6	2,451.1	-5.6	-7.1
12	United Kingdom	1,652.5	1,761.4	1,886.4	6.6	7.1
13	India	1,195.8	1,012.8	1,753.2	-15.3	73.1
14	Vietnam	1,850.3	2,126.6	1,612.9	14.9	-24.2
15	Spain	870.1	1,217.5	1,552.1	39.9	27.5
16	Nicaragua	1,011.7	1,382.1	1,544.4	36.6	11.7
17	Guatemala	1,194.6	1,244.9	1,367.6	4.2	9.9
18	El Salvador	1,119.7	1,193.0	1,313.7	6.6	10.1
19	Korea, Republic Of	1,837.8	1,756.1	1,277.3	-4.4	-27.3
20	Canada	801.9	966.3	1,198.1	20.5	24.0
21	Costa Rica	1,192.9	1,136.6	1,181.9	-4.7	4.0
22	Peru	1,681.1	1,259.3	1,089.6	-25.1	-13.5
23	Switzerland	1,032.0	998.5	1,044.2	-3.3	4.6
24	Taiwan	726.2	771.3	818.5	6.2	6.1
25	Argentina	888.3	906.5	796.4	2.1	-12.2
26	Malaysia	392.3	644.7	769.0	64.4	19.3
27	Ecuador	793.5	696.8	740.3	-12.2	6.3
28	Haiti	650.8	658.0	722.9	1.1	9.9
29	Thailand	643.5	715.3	714.5	11.2	-0.1
30	Netherlands	554.1	548.0	620.3	-1.1	13.2
31	Turkey	379.2	638.0	615.6	68.2	-3.5
32	Indonesia	522.8	523.2	556.8	0.1	6.4
33	Slovakia	292.2	379.6	554.4	29.9	46.0
34	Venezuela	460.3	487.6	498.5	5.9	2.3
35	Finland	352.3	308.9	347.5	-12.3	12.5
36	Austria	213.8	253.3	333.1	18.5	31.5
37	Hong Kong	227.5	262.0	328.8	15.2	25.5
38	Trinidad And Tobago	483.5	395.6	313.7	-18.2	-20.7
39	Philippines	275.5	332.8	275.7	20.8	-17.2
40	Panama	216.4	260.6	249.2	20.4	-4.4
41	Sweden	154.8	203.8	244.8	31.7	20.1
42	Russia	141.4	96.6	231.6	-31.7	139.9
43	Israel	200.7	197.4	221.1	-1.6	12.0
44	Bahamas	173.8	198.3	219.0	14.1	10.5
45	Ireland	265.4	300.5	206.8	13.2	-31.2
46	Australia	179.8	241.5	192.6	34.3	-20.3
47	Belgium	161.3	219.7	179.3	36.2	-18.4
48	Norway	178.3	159.1	161.1	-10.8	1.3
49	United Arab Emirates	68.2	136.4	154.6	100.2	13.3
50	Denmark	114.8	132.4	146.5	15.4	10.6
	All Other Countries	3,465.5	2,555.0	2,661.4	-26.3	4.2

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



# Florida's Top 50 Merchandise Imports

By 2-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2017-2018
			2016	2017	2018	
		<b>Total Imports</b>	<b>74,731.4</b>	<b>77,454.6</b>	<b>80,029.2</b>	<b>3.3</b>
1	87	Vehicles, Except Railway Or Tramway, And Parts Etc	12,004.9	13,286.4	12,873.0	-3.1
2	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	5,931.2	6,471.7	7,213.8	11.5
3	98	Special Classification Provisions, Nesoi	5,243.5	5,559.1	6,020.2	8.3
4	84	Industrial Machinery, Including Computers	4,504.0	4,778.3	5,467.0	14.4
5	61	Apparel Articles And Accessories, Knit Or Crochet	4,075.7	4,375.6	4,879.0	11.5
6	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	6,028.5	4,491.0	3,444.1	-23.3
7	03	Fish, Crustaceans & Aquatic Invertebrates	2,701.6	3,013.3	3,216.6	6.8
8	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	2,512.1	2,289.8	2,945.2	28.6
9	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	2,245.1	2,182.7	2,412.2	10.5
10	74	Copper And Articles Thereof	1,228.0	1,942.2	1,997.7	2.9
11	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	1,540.8	1,686.6	1,882.6	11.6
12	62	Apparel Articles And Accessories, Not Knit Etc.	1,764.1	1,708.6	1,815.9	6.3
13	22	Beverages, Spirits And Vinegar	1,635.6	1,624.6	1,685.0	3.7
14	88	Aircraft, Spacecraft, And Parts Thereof	3,267.6	2,650.4	1,407.1	-46.9
15	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,145.0	1,200.0	1,172.5	-2.3
16	06	Live Trees, Plants, Bulbs Etc.; Cut Flowers Etc.	1,043.8	1,096.5	1,156.3	5.5
17	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	736.5	934.8	1,119.6	19.8
18	24	Tobacco And Manufactured Tobacco Substitutes	906.6	970.0	1,016.0	4.7
19	39	Plastics And Articles Thereof	800.6	918.3	992.1	8.0
20	30	Pharmaceutical Products	739.5	518.4	976.1	88.3
21	08	Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	949.2	879.4	910.0	3.5
22	76	Aluminum And Articles Thereof	581.5	717.9	841.5	17.2
23	42	Leather Art; Saddlery Etc; Handbags Etc; Gut Art	1,027.7	1,021.4	840.7	-17.7
24	44	Wood And Articles Of Wood; Wood Charcoal	606.6	704.4	819.1	16.3
25	89	Ships, Boats And Floating Structures	822.4	916.7	770.8	-15.9
26	97	Works Of Art, Collectors Pieces And Antiques	458.8	869.3	751.7	-13.5
27	40	Rubber And Articles Thereof	466.4	593.1	717.6	21.0
28	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	596.7	614.7	708.4	15.3
29	07	Edible Vegetables & Certain Roots & Tubers	652.0	644.2	655.6	1.8
30	73	Articles Of Iron Or Steel	545.5	563.9	623.5	10.6
31	95	Toys, Games & Sport Equipment; Parts & Accessories	487.9	494.4	614.5	24.3
32	91	Clocks And Watches And Parts Thereof	547.0	489.4	533.3	9.0
33	16	Edible Preparations Of Meat, Fish, Crustaceans Etc	382.7	464.1	504.6	8.7
34	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	445.0	472.8	480.7	1.7
35	09	Coffee, Tea, Mate & Spices	393.4	482.5	449.1	-6.9
36	29	Organic Chemicals	381.9	437.6	393.2	-10.2
37	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	293.3	312.6	382.1	22.2
38	72	Iron And Steel	471.5	325.7	358.3	10.0
39	69	Ceramic Products	326.0	352.8	338.7	-4.0
40	64	Footwear, Gaiters Etc. And Parts Thereof	357.9	354.8	335.4	-5.5
41	25	Salt; Sulfur; Earth & Stone; Lime & Cement Plaster	178.4	222.6	323.7	45.5
42	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	425.0	376.7	317.4	-15.7
43	96	Miscellaneous Manufactured Articles	237.0	266.7	316.5	18.7
44	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	151.6	189.2	237.2	25.3
45	01	Live Animals	204.4	214.5	222.4	3.7
46	83	Miscellaneous Articles Of Base Metal	178.9	178.9	221.8	24.0
47	70	Glass And Glassware	188.0	215.3	215.5	0.1
48	02	Meat And Edible Meat Offal	132.7	174.8	178.0	1.8
49	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	137.6	154.1	170.4	10.6
50	93	Arms And Ammunition; Parts And Accessories Thereof	141.1	153.3	150.5	-1.9

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

**Notes:** NESOI = Not Elsewhere Specified or Indicated



# Florida's Top 50 Merchandise Imports

By 4-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2017-2018
			2016	2017	2018	
		<b>Total Imports</b>	<b>74,731.4</b>	<b>77,454.6</b>	<b>80,029.2</b>	<b>3.3</b>
1	8703	Motor Cars & Vehicles For Transporting Persons	10,695.3	11,901.8	11,386.1	-4.3
2	9801	Expts Of Repaired Impts; Impts Of Returned Expts	3,585.4	3,511.5	4,231.9	20.5
3	2710	Oil (Not Crude) From Petrol & Bitum Mineral Etc.	2,276.1	1,984.6	2,821.5	42.2
4	8517	Electric Apparatus For Line Telephony Etc, Parts	2,597.9	2,758.4	2,621.2	-5.0
5	7108	Gold (Incl Plat Plated), Unwr, Semimfr Or Powder	4,615.5	3,212.1	2,240.4	-30.3
6	7403	Refined Copper & Alloys (No Mast Alloy), Unwrought	1,162.8	1,849.4	1,903.7	2.9
7	0304	Fish Fillets & Oth Fish Meat, Fresh, Chill Or Froz	1,549.0	1,714.9	1,869.3	9.0
8	6110	Sweaters, Pullovers, Vests Etc, Knit Or Crocheted	1,329.2	1,550.4	1,779.6	14.8
9	9802	Expts Charity Nesoi; Impts Return Artcils, Advancd	1,621.7	1,986.7	1,728.2	-13.0
10	6109	T-Shirts, Singlets, Tank Tops Etc, Knit Or Crochet	1,540.0	1,509.2	1,712.7	13.5
11	9018	Medical, Surgical, Dental Or Vet Inst, No Elec, Pt	1,227.4	1,161.2	1,248.0	7.5
12	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	850.8	750.2	1,032.5	37.6
13	0603	Cut Flowers & Buds For Bouquets Etc., Prepared	922.3	965.5	1,011.9	4.8
14	2402	Cigars, Cigarettes Etc., Of Tobacco Or Substitutes	889.4	954.4	997.5	4.5
15	9403	Furniture Nesoi And Parts Thereof	730.2	817.1	949.5	16.2
16	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	582.8	863.5	924.5	7.1
17	2009	Fruit Juice Nt Frtfd W Vit/Mnl Veg Juice No Spirit	504.0	676.9	826.8	22.1
18	8802	Aircraft, Powered; Spacecraft & Launch Vehicles	2,790.9	2,178.0	813.9	-62.6
19	4202	Travel Goods, Handbags, Wallets, Jewelry Cases Etc	986.3	972.4	802.0	-17.5
20	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	626.4	384.7	793.2	106.2
21	8471	Automatic Data Process Machines; Magn Reader Etc	709.6	728.2	772.2	6.1
22	8704	Motor Vehicles For Transport Of Goods	700.0	737.0	749.8	1.7
23	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	800.8	890.8	736.0	-17.4
24	2208	Ethyl Alcohol, Udenat, Und80% Alc; Spirit Beverag	688.4	634.7	712.8	12.3
25	0306	Crustcns Lve Frsh Etc, Ckd Etc.; Flrs Mls H Cnsump	620.3	730.1	712.3	-2.5
26	3303	Perfumes And Toilet Waters	696.8	744.9	686.6	-7.8
27	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	416.0	435.8	677.7	55.5
28	9401	Seats (Except Barber, Dental, Etc), And Parts	563.8	599.5	637.0	6.3
29	6203	Mens Or Boys Suits, Ensembles Etc, Not Knit Etc	611.0	580.2	609.2	5.0
30	8803	Parts Of Balloons Etc, Aircraft, Spacecraft Etc	455.2	461.8	582.7	26.2
31	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	523.3	551.6	582.2	5.6
32	8483	Transmission Shafts, Bearings, Gears Etc; Parts	363.8	659.1	571.6	-13.3
33	4011	New Pneumatic Tires, Of Rubber	324.0	426.1	546.9	28.4
34	9701	Paintings, Drawings Etc By Hand As Art; Collag Etc	291.4	651.1	514.1	-21.0
35	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	424.6	410.9	472.6	15.0
36	1605	Crustaceans, Molluscs Etc. Prepared Or Preserved	330.4	397.5	435.6	9.6
37	2204	Wine Of Fresh Grapes; Grape Must Nesoi	399.3	419.5	434.0	3.5
38	0302	Fish, Fresh Or Chilled (No Fillets Or Other Meat)	341.6	356.6	413.4	15.9
39	0901	Coffee; Coffee Husks Etc; Substitutes With Coffee	354.2	431.3	389.2	-9.8
40	6115	Pantyhose, Socks & Other Hosiery, Knit Or Crochet	366.2	407.9	355.0	-13.0
41	0709	Vegetables Nesoi, Fresh Or Chilled	370.4	359.0	343.3	-4.4
42	4810	Paper & Paperboard, Coated With Kaolin Etc, RI Etc	248.7	265.5	321.5	21.1
43	6204	Womens Or Girls Suits, Ensemb Etc, Not Knit Etc	287.5	288.1	320.1	11.1
44	8541	Semiconductor Devices; Light-Emit Diodes Etc, Pts	251.4	348.1	318.5	-8.5
45	9102	Watches, Wrist, Pocket Etc, Case Not Prec Nor Clad	317.7	276.0	308.2	11.7
46	6212	Bras, Girdles, Garters Etc., Knitted Etc Or Not	307.4	307.3	302.7	-1.5
47	2202	Waters, Sweetened Etc & Oth Nonalc Beverages Nesoi	276.1	302.9	292.2	-3.5
48	3301	Essent Oils Resinoid; Ext Oleo Terpen By-Prds Etc	225.2	247.0	288.2	16.7
49	6802	Worked Monument Etc Stone & Art Nesoi; Granule Etc	300.4	291.4	279.1	-4.2
50	8525	Trans Appar For Radiotele Etc; Tv Camera & Rec	264.4	242.4	258.0	6.4

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division

**Notes:** NESOI = Not Elsewhere Specified or Indicated



**Florida's Merchandise Trade by Major World Regions, 2016-2018**  
(Millions of US Dollars)

Region	Total Merchandise Trade			Merchandise Exports			Merchandise Imports		
	2016	2017	2018	2016	2017	2018	2016	2017	2018
<b>Western Hemisphere</b>	<b>85,734.4</b>	<b>89,139.4</b>	<b>91,012.0</b>	<b>52,035.0</b>	<b>54,304.4</b>	<b>56,098.9</b>	<b>33,699.4</b>	<b>34,835.0</b>	<b>34,913.1</b>
North America	6,208.9	7,488.9	8,209.7	2,054.5	2,001.7	2,091.6	4,154.4	5,487.2	6,118.1
South America	48,747.8	50,621.7	50,316.3	31,074.1	33,430.8	34,583.9	17,673.7	17,190.9	15,732.4
Central America	17,250.3	17,557.1	18,080.3	9,914.7	9,792.7	9,726.5	7,335.6	7,764.4	8,353.8
Caribbean	13,527.4	13,471.7	14,405.6	8,991.7	9,079.2	9,696.9	4,535.7	4,392.5	4,708.7
<b>Latin America &amp; Caribbean</b>	<b>79,525.5</b>	<b>81,650.5</b>	<b>82,802.2</b>	<b>49,980.5</b>	<b>52,302.7</b>	<b>54,007.3</b>	<b>29,545.0</b>	<b>29,347.8</b>	<b>28,795.0</b>
<b>Europe (Excl. Turkey)</b>	<b>23,927.0</b>	<b>23,092.1</b>	<b>25,262.0</b>	<b>7,520.8</b>	<b>7,198.8</b>	<b>8,392.4</b>	<b>16,406.2</b>	<b>15,893.3</b>	<b>16,869.6</b>
<b>Asia &amp; the Middle East</b>	<b>31,638.9</b>	<b>33,637.9</b>	<b>35,524.7</b>	<b>7,504.4</b>	<b>7,585.1</b>	<b>7,919.5</b>	<b>24,134.6</b>	<b>26,052.8</b>	<b>27,605.2</b>
<b>African Continent</b>	<b>708.6</b>	<b>1,014.2</b>	<b>1,028.8</b>	<b>467.9</b>	<b>672.6</b>	<b>670.3</b>	<b>240.8</b>	<b>341.6</b>	<b>358.6</b>
<b>Australia &amp; Oceania</b>	<b>562.4</b>	<b>762.6</b>	<b>704.5</b>	<b>311.9</b>	<b>430.7</b>	<b>421.7</b>	<b>250.5</b>	<b>331.9</b>	<b>282.7</b>
<b>Total All Regions</b>	<b>142,571.3</b>	<b>147,646.3</b>	<b>153,532.0</b>	<b>67,839.9</b>	<b>70,191.6</b>	<b>73,502.8</b>	<b>74,731.4</b>	<b>77,454.6</b>	<b>80,029.2</b>

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.



**Distribution and Share of Florida's Merchandise Trade by Major World Regions, 2018**  
(Millions of US Dollars)

Region	Florida's 2018 Merchandise			World Region as a Share of Florida's 2018:			Florida Share of US		
	Total	Exports	Imports	Total	Exports	Imports	Total Trade	Exports	Imports
<b>Western Hemisphere</b>	<b>91,012.0</b>	<b>56,098.9</b>	<b>34,913.1</b>	<b>59.3%</b>	<b>76.3%</b>	<b>43.6%</b>	<b>6.0%</b>	<b>7.7%</b>	<b>4.4%</b>
North America	8,209.7	2,091.6	6,118.1	5.3%	2.8%	7.6%	0.7%	0.4%	0.9%
South America	50,316.3	34,583.9	15,732.4	32.8%	47.1%	19.7%	25.5%	32.5%	17.4%
Central America	18,080.3	9,726.5	8,353.8	11.8%	13.2%	10.4%	35.1%	31.5%	40.6%
Caribbean	14,405.6	9,696.9	4,708.7	9.4%	13.2%	5.9%	38.3%	36.9%	41.8%
<b>Latin America &amp; Caribbean</b>	<b>82,802.2</b>	<b>54,007.3</b>	<b>28,795.0</b>	<b>53.9%</b>	<b>73.5%</b>	<b>36.0%</b>	<b>28.9%</b>	<b>33.0%</b>	<b>23.5%</b>
<b>Europe (Excl. Turkey)</b>	<b>25,262.0</b>	<b>8,392.4</b>	<b>16,869.6</b>	<b>16.5%</b>	<b>11.4%</b>	<b>21.1%</b>	<b>2.7%</b>	<b>2.3%</b>	<b>3.0%</b>
<b>Asia &amp; the Middle East</b>	<b>35,524.7</b>	<b>7,919.5</b>	<b>27,605.2</b>	<b>23.1%</b>	<b>10.8%</b>	<b>34.5%</b>	<b>2.1%</b>	<b>1.5%</b>	<b>2.4%</b>
<b>African Continent</b>	<b>1,028.8</b>	<b>670.3</b>	<b>358.6</b>	<b>0.7%</b>	<b>0.9%</b>	<b>0.4%</b>	<b>1.7%</b>	<b>2.6%</b>	<b>1.0%</b>
<b>Australia &amp; Oceania</b>	<b>704.5</b>	<b>421.7</b>	<b>282.7</b>	<b>0.5%</b>	<b>0.6%</b>	<b>0.4%</b>	<b>1.6%</b>	<b>1.4%</b>	<b>1.9%</b>
<b>Total All Regions</b>	<b>153,532.0</b>	<b>73,502.8</b>	<b>80,029.2</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>3.6%</b>	<b>4.4%</b>	<b>3.1%</b>

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.





**Florida's Merchandise Trade by Major World Regions, 2016-2018**  
(Percent Change Over Previous Year)

Region	Total Merchandise Trade		Merchandise Exports		Merchandise Imports	
	2016-2017	2017-2018	2016-2017	2017-2018	2016-2017	2017-2018
<b>Western Hemisphere</b>	<b>4.0%</b>	<b>2.1%</b>	<b>4.4%</b>	<b>3.3%</b>	<b>3.4%</b>	<b>0.2%</b>
North America	20.6%	9.6%	-2.6%	4.5%	32.1%	11.5%
South America	3.8%	-0.6%	7.6%	3.4%	-2.7%	-8.5%
Central America	1.8%	3.0%	-1.2%	-0.7%	5.8%	7.6%
Caribbean	-0.4%	6.9%	1.0%	6.8%	-3.2%	7.2%
<b>Latin America &amp; Caribbean</b>	<b>2.7%</b>	<b>1.4%</b>	<b>4.6%</b>	<b>3.3%</b>	<b>-0.7%</b>	<b>-1.9%</b>
<b>Europe (Excl. Turkey)</b>	<b>-3.5%</b>	<b>9.4%</b>	<b>-4.3%</b>	<b>16.6%</b>	<b>-3.1%</b>	<b>6.1%</b>
<b>Asia &amp; the Middle East</b>	<b>6.3%</b>	<b>5.6%</b>	<b>1.1%</b>	<b>4.4%</b>	<b>7.9%</b>	<b>6.0%</b>
<b>African Continent</b>	<b>43.1%</b>	<b>1.4%</b>	<b>43.8%</b>	<b>-0.4%</b>	<b>41.9%</b>	<b>5.0%</b>
<b>Australia &amp; Oceania</b>	<b>35.6%</b>	<b>-7.6%</b>	<b>38.1%</b>	<b>-2.1%</b>	<b>32.5%</b>	<b>-14.8%</b>
<b>Total All Regions</b>	<b>3.6%</b>	<b>4.0%</b>	<b>3.5%</b>	<b>4.7%</b>	<b>3.6%</b>	<b>3.3%</b>

Notes: Table shows percent change of merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.



---

# Florida-Origin Exports 2018

## FLORIDA-ORIGIN EXPORTS

- U.S. Exports by State of Origin
- Top 50 Florida-Origin Export Destinations
- Top 50 Florida-Origin Exports, 2-Digit HS Code
- Top 50 Florida-Origin Exports, 4-Digit HS Code

## FLORIDA-ORIGIN EXPORTS BY MAJOR WORLD REGION



## U.S. Exports by State of Origin, 2016-2018

Rank	Country	Millions of US Dollars			% Change	% Change
		2016	2017	2018	2016-2017	2017-2018
	<b>Total All States</b>	<b>1,451,023.5</b>	<b>1,546,273.0</b>	<b>1,664,055.6</b>	<b>6.6</b>	<b>7.6</b>
1	Texas	231,310.1	264,541.4	315,447.8	14.4	19.2
2	California	163,438.9	172,012.4	178,404.8	5.3	3.7
3	New York	76,690.2	77,914.6	81,487.3	1.6	4.6
4	Washington	79,553.5	76,413.7	77,700.2	-4.0	1.7
5	Louisiana	48,334.6	57,005.3	66,236.9	17.9	16.2
6	Illinois	59,681.0	65,187.0	65,415.2	9.2	0.4
7	Michigan	54,752.2	59,870.4	57,940.1	9.4	-3.2
<b>8</b>	<b>Florida</b>	<b>52,031.7</b>	<b>54,914.3</b>	<b>57,240.9</b>	<b>5.5</b>	<b>4.2</b>
9	Ohio	49,330.3	50,102.8	54,292.8	1.6	8.4
10	Pennsylvania	36,453.2	38,701.9	41,049.6	6.2	6.1
11	Georgia	35,672.8	37,223.8	40,551.4	4.4	8.9
12	Indiana	34,651.0	37,737.1	39,338.6	8.9	4.2
13	New Jersey	31,177.5	34,486.3	35,662.5	10.6	3.4
14	South Carolina	31,323.6	32,199.1	34,637.0	2.8	7.6
15	North Carolina	30,180.1	32,622.5	32,729.8	8.1	0.3
16	Tennessee	31,494.7	33,246.1	32,703.1	5.6	-1.6
17	Kentucky	29,201.0	30,857.3	31,757.2	5.7	2.9
18	Massachusetts	25,893.7	27,565.8	27,139.8	6.5	-1.6
19	Wisconsin	21,032.7	22,306.1	22,709.3	6.1	1.8
20	Minnesota	19,200.3	20,691.9	22,684.6	7.8	9.6
21	Arizona	22,003.2	20,916.9	22,388.3	-4.9	7.0
22	Oregon	21,771.7	21,895.2	22,292.7	0.6	1.8
23	Alabama	20,471.2	21,786.3	21,349.2	6.4	-2.0
24	Virginia	16,311.0	16,508.6	18,357.7	1.2	11.2
25	Connecticut	14,393.8	14,783.7	17,399.9	2.7	17.7
26	Missouri	13,934.6	14,206.2	14,499.8	2.0	2.1
27	Utah	12,077.7	11,583.3	14,373.3	-4.1	24.1
28	Iowa	12,122.4	13,399.0	14,323.7	10.5	6.9
29	Maryland	9,652.8	9,317.5	12,075.8	-3.5	29.6
30	Mississippi	10,504.7	10,994.6	11,808.3	4.7	7.4
31	Kansas	10,154.4	11,243.5	11,603.6	10.7	3.2
32	Nevada	9,765.6	12,162.5	11,084.5	24.5	-8.9
33	Colorado	7,580.7	8,054.1	8,317.3	6.2	3.3
34	West Virginia	5,045.3	7,110.5	8,124.2	40.9	14.3
35	Nebraska	6,381.3	7,206.4	7,944.8	12.9	10.3
36	North Dakota	5,291.5	5,835.5	6,778.3	10.3	16.2
37	Arkansas	5,721.7	6,234.4	6,466.4	9.0	3.7
38	Oklahoma	5,046.1	5,364.4	6,102.4	6.3	13.8
39	New Hampshire	4,143.7	5,147.9	5,285.6	24.2	2.7
40	Alaska	4,350.3	4,942.5	4,773.1	13.6	-3.4
41	Delaware	4,517.5	4,565.6	4,703.2	1.1	3.0
42	Idaho	4,876.9	3,864.1	4,021.6	-20.8	4.1
43	New Mexico	3,616.2	3,609.6	3,654.8	-0.2	1.3
44	Vermont	2,993.0	2,776.0	2,919.6	-7.3	5.2
45	Maine	2,863.2	2,711.9	2,825.3	-5.3	4.2
46	Rhode Island	2,278.1	2,391.7	2,399.8	5.0	0.3
47	Montana	1,360.0	1,616.0	1,653.5	18.8	2.3
48	South Dakota	1,218.1	1,359.7	1,437.2	11.6	5.7
49	Wyoming	1,098.7	1,196.4	1,356.1	8.9	13.4
50	Hawaii	795.5	952.4	646.9	19.7	-32.1
	Other/Unknown	67,279.4	66,936.9	77,959.8	-0.5	16.5

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



## Top 50 Florida-Origin Export Destinations, 2016 - 2018

Rank	Country	Millions of US Dollars			% Change	% Change
		2016	2017	2018	2016-2017	2017-2018
	<b>TOTAL ALL COUNTRIES</b>	<b>52,031.7</b>	<b>54,914.3</b>	<b>57,240.9</b>	<b>5.5</b>	<b>4.2</b>
1	Brazil	3,593.4	4,086.4	4,510.3	13.7	10.4
2	Canada	3,501.3	3,585.1	3,749.2	2.4	4.6
3	Mexico	2,830.1	3,078.5	3,335.1	8.8	8.3
4	Colombia	2,186.8	2,298.5	2,431.1	5.1	5.8
5	Germany	1,950.1	2,368.3	2,296.7	21.5	-3.0
6	United Kingdom	1,425.4	1,491.8	2,103.4	4.7	41.0
7	China	1,205.6	1,864.9	2,073.8	54.7	11.2
8	Chile	1,872.7	1,815.5	1,927.6	-3.1	6.2
9	Paraguay	1,508.7	2,114.1	1,781.2	40.1	-15.8
10	Dominican Republic	1,708.0	1,551.6	1,673.9	-9.2	7.9
11	Peru	1,498.9	1,441.0	1,496.9	-3.9	3.9
12	Argentina	1,424.7	1,670.2	1,361.3	17.2	-18.5
13	Costa Rica	1,264.9	1,226.6	1,179.4	-3.0	-3.9
14	Panama	1,306.6	1,199.6	1,152.1	-8.2	-4.0
15	Netherlands	962.7	1,183.8	1,138.9	23.0	-3.8
16	Switzerland	1,244.0	1,363.0	1,111.6	9.6	-18.4
17	Bahamas	937.4	1,037.7	1,067.1	10.7	2.8
18	France	901.9	1,087.8	1,048.8	20.6	-3.6
19	Japan	1,208.9	937.9	1,011.5	-22.4	7.8
20	Ecuador	693.9	913.3	985.7	31.6	7.9
21	Hong Kong	903.3	737.9	957.0	-18.3	29.7
22	United Arab Emirates	1,487.5	1,244.7	949.4	-16.3	-23.7
23	Italy	545.5	649.7	923.2	19.1	42.1
24	Guatemala	850.0	926.6	881.2	9.0	-4.9
25	Korea, Republic Of	767.9	721.7	782.2	-6.0	8.4
26	Honduras	711.7	743.5	683.1	4.5	-8.1
27	Singapore	434.6	442.4	675.5	1.8	52.7
28	El Salvador	621.5	648.1	670.5	4.3	3.5
29	Australia	481.0	564.9	596.9	17.4	5.7
30	Trinidad And Tobago	639.3	577.4	591.6	-9.7	2.5
31	Venezuela	1,229.7	850.9	577.2	-30.8	-32.2
32	Taiwan	264.0	388.2	555.3	47.1	43.0
33	Jamaica	453.7	482.4	552.6	6.3	14.5
34	Uruguay	403.2	420.2	488.8	4.2	16.3
35	India	501.7	612.7	458.6	22.1	-25.2
36	Spain	407.5	386.1	426.9	-5.3	10.6
37	Israel	244.7	281.7	399.9	15.1	42.0
38	Malaysia	232.5	227.8	376.5	-2.0	65.2
39	Saudi Arabia	437.9	490.4	363.6	12.0	-25.8
40	Belgium	436.2	307.5	349.2	-29.5	13.6
41	Cayman Islands	331.8	286.6	319.8	-13.6	11.6
42	Turkey	281.6	344.7	315.2	22.4	-8.6
43	Aruba	226.8	245.1	258.0	8.1	5.3
44	Nicaragua	394.5	338.4	256.2	-14.2	-24.3
45	Sint Maarten	220.1	198.3	242.8	-9.9	22.4
46	Haiti	204.4	219.4	239.5	7.4	9.2
47	New Zealand	72.0	77.0	228.4	7.0	196.5
48	Barbados	230.7	238.3	225.0	3.3	-5.6
49	Thailand	195.4	174.5	217.3	-10.7	24.5
50	Russia	194.4	290.8	214.4	49.5	-26.2
	All Other Countries	4,400.7	4,480.6	5,029.2	1.8	12.2

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



## Top 50 Florida-Origin Exports

By 2-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2017-2018
			2016	2017	2018	
<b>TOTAL EXPORTS</b>			<b>52,031.7</b>	<b>54,914.3</b>	<b>57,240.9</b>	<b>4.2</b>
1	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	8,967.8	9,913.3	10,131.4	2.2
2	84	Industrial Machinery, Including Computers	8,578.0	8,804.7	9,187.4	4.4
3	88	Aircraft, Spacecraft, And Parts Thereof	6,097.4	6,865.3	7,287.4	6.2
4	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	3,663.0	3,728.3	3,979.8	6.8
5	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	3,001.5	3,099.4	2,843.5	-8.3
6	87	Vehicles, Except Railway Or Tramway, And Parts Etc	2,168.3	2,086.7	2,281.3	9.3
7	31	Fertilizers	1,787.5	1,741.7	1,749.8	0.5
8	39	Plastics And Articles Thereof	1,362.1	1,487.4	1,741.3	17.1
9	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,305.6	1,441.2	1,443.3	0.1
10	98	Special Classification Provisions, Nesoi	822.7	867.7	997.0	14.9
11	30	Pharmaceutical Products	627.5	616.2	816.5	32.5
12	95	Toys, Games & Sport Equipment; Parts & Accessories	634.9	818.3	779.1	-4.8
13	89	Ships, Boats And Floating Structures	597.3	706.3	778.1	10.2
14	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	637.4	690.3	732.8	6.2
15	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	772.6	723.6	668.7	-7.6
16	02	Meat And Edible Meat Offal	563.4	600.3	622.5	3.7
17	73	Articles Of Iron Or Steel	502.0	506.4	591.3	16.8
18	44	Wood And Articles Of Wood; Wood Charcoal	365.5	440.5	524.3	19.0
19	97	Works Of Art, Collectors Pieces And Antiques	416.3	465.4	455.1	-2.2
20	21	Miscellaneous Edible Preparations	480.0	453.6	454.9	0.3
21	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	425.6	426.9	432.9	1.4
22	29	Organic Chemicals	392.2	379.5	411.3	8.4
23	38	Miscellaneous Chemical Products	364.1	327.9	379.1	15.6
24	76	Aluminum And Articles Thereof	300.2	347.5	376.7	8.4
25	72	Iron And Steel	281.0	322.9	367.5	13.8
26	04	Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	221.8	346.7	363.6	4.9
27	91	Clocks And Watches And Parts Thereof	366.6	371.9	351.3	-5.5
28	22	Beverages, Spirits And Vinegar	348.6	325.5	347.2	6.7
29	08	Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	347.5	329.0	313.0	-4.9
30	07	Edible Vegetables & Certain Roots & Tubers	284.3	290.2	309.6	6.7
31	03	Fish, Crustaceans & Aquatic Invertebrates	267.9	269.5	300.4	11.5
32	32	Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks	281.2	243.9	277.9	14.0
33	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	375.0	362.0	277.7	-23.3
34	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	207.2	262.1	255.7	-2.4
35	40	Rubber And Articles Thereof	298.3	241.5	237.1	-1.8
36	74	Copper And Articles Thereof	175.9	205.5	235.9	14.8
37	93	Arms And Ammunition; Parts And Accessories Thereof	91.9	147.9	187.2	26.6
38	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	171.5	170.0	183.4	7.9
39	83	Miscellaneous Articles Of Base Metal	166.9	178.8	180.0	0.7
40	82	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	165.7	168.9	168.6	-0.2
41	34	Soap Etc; Waxes, Polish Etc; Candles; Dental Preps	183.8	158.1	168.2	6.5
42	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	133.4	150.1	156.9	4.5
43	42	Leather Art; Saddlery Etc; Handbags Etc; Gut Art	149.0	149.2	152.7	2.4
44	49	Printed Books, Newspapers Etc; Manuscripts Etc	166.6	136.8	136.2	-0.5
45	61	Apparel Articles And Accessories, Knit Or Crochet	118.9	112.6	131.6	16.9
46	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	123.6	119.4	126.8	6.2
47	62	Apparel Articles And Accessories, Not Knit Etc.	98.2	106.1	120.2	13.2
48	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	166.2	121.2	111.7	-7.9
49	09	Coffee, Tea, Mate & Spices	100.4	103.7	110.0	6.0
50	15	Animal Or Vegetable Fats, Oils Etc. & Waxes	91.1	102.8	109.7	6.8

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



## Top 50 Florida-Origin Exports

By 4-Digit Harmonized System Code (HS Code)

Rank	HS Code	Commodity	Millions of US Dollars			% Change 2017-2018
			2016	2017	2018	
<b>TOTAL EXPORTS</b>			<b>52,031.7</b>	<b>54,914.3</b>	<b>57,240.9</b>	<b>4.2</b>
1	8800	Civilian Aircraft, Engines, And Parts	5,420.0	6,325.9	6,582.0	4.1
2	8517	Electric Apparatus For Line Telephony Etc, Parts	3,790.8	4,338.8	4,271.9	-1.5
3	8471	Automatic Data Process Machines; Magn Reader Etc	1,817.1	2,058.0	1,999.5	-2.8
4	7108	Gold (Incl Plat Plated), Unwr, Semimfr Or Powder	1,804.4	2,238.1	1,997.2	-10.8
5	3105	M Or Ch Fertiliz, Nun2of3el; Fert Nesoi; Fert Pack	1,755.5	1,707.1	1,700.5	-0.4
6	9018	Medical, Surgical, Dental Or Vet Inst, No Elec, Pt	1,092.4	1,108.5	1,188.4	7.2
7	8542	Electronic Integrated Circuits & Microassembl, Pts	1,054.8	1,249.1	1,180.1	-5.5
8	8703	Motor Cars & Vehicles For Transporting Persons	1,156.0	970.7	1,024.5	5.6
9	9801	Expts Of Repaired Impts; Impts Of Returned Expts	627.3	731.4	879.8	20.3
10	8473	Parts Etc For Typewriters & Other Office Machines	736.0	710.2	766.9	8.0
11	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	586.8	689.7	749.3	8.6
12	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	523.7	586.0	729.9	24.6
13	3908	Polyamides In Primary Forms	444.5	545.7	712.6	30.6
14	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	861.1	671.1	656.9	-2.1
15	3303	Perfumes And Toilet Waters	543.6	618.5	644.7	4.2
16	8443	Print Mach Incl Ink-Jet Mach Ancil T Prnt Pt Nesoi	680.7	645.2	641.7	-0.5
17	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	451.2	369.3	593.5	60.7
18	9021	Orthopedic Appl; Artif Body Pts; Hear Aid; Pts Etc	475.7	530.9	547.7	3.2
19	9504	Articles For Arcade, Table Or Parlor Games, Parts	404.4	623.0	537.6	-13.7
20	8481	Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts	387.7	464.0	517.2	11.5
21	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	839.6	454.8	483.4	6.3
22	8523	Prepared Unrecorded Media (No Film) For Sound Etc.	318.5	315.8	404.4	28.1
23	8413	Pumps For Liquids; Liquid Elevators; Parts Thereof	314.6	352.7	396.2	12.3
24	8525	Trans Appar For Radiotele Etc; Tv Camera & Rec	410.3	410.7	386.9	-5.8
25	8421	Centrifuges; Filter Etc Mach For Liq Or Gases; Pts	291.5	340.0	385.3	13.3
26	8414	Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts	315.0	347.2	371.6	7.0
27	4804	Kraft Paper & Paperboard, Uncoat Nesoi, Rolls Etc	218.1	265.2	365.1	37.7
28	8802	Aircraft, Powered; Spacecraft & Launch Vehicles	362.6	178.1	350.5	96.8
29	4703	Chemical Woodpulp, Soda Or Sulfate, Not Dissoly Gr	380.0	360.8	346.5	-4.0
30	9001	Opt Fibers & Bund Etc; Pol Sheets; Unmoun Opt Elem	309.1	294.1	336.5	14.4
31	9701	Paintings, Drawings Etc By Hand As Art; Collag Etc	240.6	314.6	335.3	6.6
32	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	267.5	274.4	323.1	17.8
33	8431	Parts For Machinery Of Headings 8425 To 8430	227.5	263.1	309.2	17.5
34	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	267.4	282.4	305.0	8.0
35	3304	Beauty, Make-Up & Skin-Care Prep; Manicure Etc Prp	314.0	331.6	303.3	-8.5
36	8803	Parts Of Balloons Etc, Aircraft, Spacecraft Etc	228.5	273.6	294.9	7.8
37	8409	Parts For Engines Of Heading 8407 Or 8408	230.6	268.2	276.4	3.1
38	7204	Ferrous Waste & Scrap; Remelt Scr Iron/Steel Ingot	174.6	226.5	274.4	21.1
39	8412	Engines And Motors Nesoi, And Parts Thereof	248.3	227.8	273.8	20.2
40	2106	Food Preparations Nesoi	327.6	284.9	271.1	-4.8
41	9027	Inst Etc For Physical Etc Anal Etc; Microtome; Pts	261.4	246.1	269.1	9.3
42	4401	Fuel Wood In Logs Etc; Wood In Chips, Etc.	146.6	197.0	264.8	34.4
43	8415	Air Conditioning Machines (Temp & Hum Change), Pts	280.0	256.0	260.8	1.9
44	8528	Tv Recvrs, Incl Video Monitors & Projectors	215.6	205.4	250.4	21.9
45	8537	Boards, Panels Etc Elec Switch And N/C Appar Etc.	194.4	213.7	247.4	15.8
46	8501	Electric Motors And Generators (No Sets)	196.5	186.7	229.1	22.7
47	8504	Elec Trans, Static Conv & Induct, Adp Pwr Supp, Pt	214.3	231.6	228.5	-1.3
48	9031	Machines, Nesoi In Chapter 90; Profile Project, Pt	147.1	184.7	225.2	21.9
49	9032	Automatic Regulating Or Control Instruments; Parts	194.4	232.1	223.1	-3.8
50	8518	Microphones; Loudspeakers; Sound Amplifier Etc, Pt	174.1	246.9	223.0	-9.7

Data Source: WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



## Florida-Origin Exports By Major World Regions, 2016-2018 (Millions of US Dollars)

World Region	Florida-Origin Exports			World Region as a Share of Florida-Origin Exports			FL Share of US Exports
	2016	2017	2018	2016	2017	2018	2018
<b>Western Hemisphere</b>	<b>32,389.0</b>	<b>33,866.0</b>	<b>34,514.2</b>	<b>62.2%</b>	<b>61.7%</b>	<b>60.3%</b>	<b>4.7%</b>
North America	6,331.5	6,663.6	7,084.5	12.2%	12.1%	12.4%	1.3%
South America	14,936.7	16,134.1	16,099.8	28.7%	29.4%	28.1%	15.1%
Central America	5,263.0	5,195.5	4,948.5	10.1%	9.5%	8.6%	16.0%
Caribbean	5,857.9	5,872.7	6,381.4	11.3%	10.7%	11.1%	24.3%
<b>Latin America &amp; Caribbean</b>	<b>26,057.5</b>	<b>27,202.3</b>	<b>27,429.7</b>	<b>50.1%</b>	<b>49.5%</b>	<b>47.9%</b>	<b>16.7%</b>
<b>Europe (Excl. Turkey)</b>	<b>9,500.3</b>	<b>10,351.0</b>	<b>10,897.8</b>	<b>18.3%</b>	<b>18.8%</b>	<b>19.0%</b>	<b>3.0%</b>
<b>Asia &amp; the Middle East</b>	<b>9,047.8</b>	<b>9,447.4</b>	<b>10,253.8</b>	<b>17.4%</b>	<b>17.2%</b>	<b>17.9%</b>	<b>2.0%</b>
<b>African Continent</b>	<b>524.5</b>	<b>582.8</b>	<b>723.1</b>	<b>1.0%</b>	<b>1.1%</b>	<b>1.3%</b>	<b>2.8%</b>
<b>Australia &amp; Oceania</b>	<b>570.1</b>	<b>667.1</b>	<b>852.1</b>	<b>1.1%</b>	<b>1.2%</b>	<b>1.5%</b>	<b>2.8%</b>
<b>TOTAL ALL REGIONS</b>	<b>52,031.7</b>	<b>54,914.3</b>	<b>57,240.9</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>3.4%</b>

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states based on where the export journey began.

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



**Florida-Origin Exports By Major World Regions, 2016-2018**  
(Percent Change Over Previous Year)

World Region	Percent Change in Florida-Origin Exports	
	2016-2017	2017-2018
<b>Western Hemisphere</b>	<b>4.6%</b>	<b>1.9%</b>
North America	5.2%	6.3%
South America	8.0%	-0.2%
Central America	-1.3%	-4.8%
Caribbean	0.3%	8.7%
<b>Latin America &amp; Caribbean</b>	<b>4.4%</b>	<b>0.8%</b>
<b>Europe (Excl. Turkey)</b>	<b>9.0%</b>	<b>5.3%</b>
<b>Asia &amp; the Middle East</b>	<b>4.4%</b>	<b>8.5%</b>
<b>African Continent</b>	<b>11.1%</b>	<b>24.1%</b>
<b>Australia &amp; Oceania</b>	<b>17.0%</b>	<b>27.7%</b>
<b>TOTAL ALL REGIONS</b>	<b>5.5%</b>	<b>4.2%</b>

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states based on where the export journey began.

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division



---

# Contact Enterprise Florida

For more information about Enterprise Florida's international trade programs and services, please visit our website at [www.enterpriseflorida.com/export](http://www.enterpriseflorida.com/export), or contact:

**Enterprise Florida, Inc.**  
International Trade & Development  
201 Alhambra Circle, Suite 610  
Coral Gables, Florida 33134  
Phone: 305-808-3660  
Email: [trade@enterpriseflorida.com](mailto:trade@enterpriseflorida.com)

***www.enterpriseflorida.com***

